

1 Financial Frictions on Capital Allocation: A
2 Transmission Mechanism of TFP Fluctuations*

3 Kaiji Chen[†] Zheng Song[‡]

4 April 24, 2013

5 **Abstract**

6 This paper provides a theory of financial frictions as a transmission mechanism
7 for news shocks to drive aggregate TFP fluctuations. We show that in an economy
8 calibrated to U.S. data, variations in financial frictions on capital allocation in
9 response to news about future technology can generate aggregate TFP fluctuations
10 and, thus, trigger business cycles before the actual technological change is realized.
11 Using the COMPUSTAT dataset, we find that the relative capital productivity of
12 financially constrained to unconstrained firms is highly countercyclical. Moreover,
13 our VAR analysis shows that news shocks can account for a substantial fraction
14 of the relative capital productivity fluctuations over business cycle frequencies.

15 **JEL Classification:** E32, G34

16 **Keywords:** Financial Friction, Capital Allocation, News Shock, TFP Fluctuation

17 *We would like to thank the associate editor, Francois Gourio, and an anonymous referee for their
 comments and suggestions, which improve this paper substantially. We also thank many people, seminar
 and conference participants at 2007 SED, 2009 Minnesota Macro Workshop and other institutions for
 helpful comments. We also thank Edouard Wemy and Ke Wu for excellent research assistance.

[†]Emory University, Department of Economics, Atlanta, GA 30322. Email: kaiji.chen@emory.edu.

[‡]University of Chicago, Booth School of Business, 5807 South Woodlawn Ave., Chicago, IL 60637.
 Email: zheng.song@chicagobooth.edu.

1 Introduction

Macroeconomists have long searched for factors behind aggregate Total Factor Productivity (TFP). In particular, a theory of TFP fluctuations has been called for, due to their key role in business cycles. One promising candidate for understanding TFP fluctuations is financial friction on inputs. The presence of such friction naturally distorts resource allocation at the disaggregate level and, thus, reduces aggregate productive efficiency. Accordingly, variations in financial frictions, by varying the degree of resource misallocation, may translate primitive shocks into aggregate TFP fluctuations.

This paper formalizes the above idea from both theoretical and empirical perspectives. We first construct a model in which financial frictions affect aggregate productive efficiency via capital allocation across different production units (projects). We then introduce news shocks that are, by construction, uncorrelated with the current production technology, but, at the same time, affect financial frictions. Our theory shows that endogenous variations in financial frictions in response to such primitive shocks can trigger and amplify aggregate TFP fluctuations and business cycles through capital reallocation.

The key ingredient of our model is a collateral constraint that is only binding for entrepreneurs with insufficient net wealth. Accordingly, in our economy, there are two types of projects: One is financially constrained, and the other is not. The production scale of a constrained project, moreover, depends positively on the future project value. The asymmetry of the financial constraint implies a gap of marginal product of capital across different types of projects, which creates a potential efficiency gain of reallocating capital from unconstrained to constrained projects.

As a result, any primitive shock that affects the future project value may help to trigger aggregate TFP fluctuations through variations in financial frictions. Candidates for such shocks include news shocks on future technological improvement. Specifically, the arrival of good news causes an immediate jump in the project value by increasing future profitability of the constrained projects. This weakens the financial constraint and induces capital to flow to constrained projects. The efficiency gain arising from capital reallocation shows up in the aggregate economy as an upward shift to the current aggregate TFP. The TFP fluctuation, in turn, leads to business cycles by allowing positive

50 comovement among current output, consumption, investment, and hours worked.

51 To evaluate the quantitative implications of our model, we calibrate the economy
52 to U.S. data. Simulation results indicate that our proposed transmission mechanism of
53 TFP fluctuations can be quantitatively important. The magnitude of the increase in
54 TFP on impact to a positive news shock, which is driven purely by capital reallocation,
55 is about one fifth of the increase in technology when the technological improvement is
56 materialized. Moreover, counterfactual experiments suggest that in our model, financial
57 frictions on capital allocation is the key to trigger TFP fluctuations on impact to news
58 shocks and, thus, positive comovement among macro variables.

59 The theory delivers two empirical predictions. First, the relative capital productivity
60 of the constrained firms to the unconstrained is countercyclical. Second, the relative cap-
61 ital productivity, a measure of capital misallocation, responds negatively to news shocks
62 on future technology. To test the two hypotheses, we use the COMPUSTAT dataset
63 to estimate the capital productivity gap between constrained to unconstrained firms.
64 Firms are classified into constrained and unconstrained groups by various financial con-
65 straint indices. We find that, on average, the constrained firms are more productive than
66 the unconstrained in terms of revenue-based capital productivity. Moreover, consistent
67 with the first prediction, the relative capital productivity between the two groups has
68 a correlation coefficient with GDP of -0.66 . Although the observation of countercycli-
69 cal productivity dispersion is not new (see, e.g., Eisfeldt and Rampini, 2006; Kehrig,
70 2010), by documenting the cyclicity of the relative productivity of constrained to un-
71 constrained firms, our evidence highlights the role of financial frictions in driving the
72 cyclicity. We then explore empirically the response of our measured capital misalloca-
73 tion to news shocks that are identified through the methodology of Beaudry and Portier
74 (2006). The structural VAR estimation shows that, consistent with our theory, news
75 shocks have a persistent negative impact on the measured capital misallocation and can
76 explain a substantial fraction of its fluctuations over business cycle frequencies. We view
77 the empirical finding as a non-trivial contribution to the literature.

78 Our model is closely related to Jermann and Quadrini (2007). They argue that in
79 an economy with financial frictions due to limited enforcement of debt repayment, the
80 mere prospect of high future productivity growth can generate sizable gains in labor
81 productivity through resource reallocation. In their model, however, financial frictions
82 are imposed on aggregate capital investment. Like other models focusing on frictions
83 distorting saving-investment decisions (referred to as “investment wedge”), variations

84 in such frictions in response to primitive shocks cannot affect productive efficiency on
85 impact. Moreover, a relaxation of the financial constraint induces a shift of capital and
86 labor from the consumption-good to the investment-good sector, implying that con-
87 sumption and investment comove negatively.¹ In our model, by contrast, relaxing the
88 financial constraint can trigger an immediate expansion of TFP by varying capital allo-
89 cation across firms of different capital productivity. This makes the positive comovement
90 of macro aggregates feasible.

91 This paper contributes to the literature on financial frictions. It has long been ar-
92 gued that frictions in financial markets are important for business cycles.² More recently,
93 researchers have started to pay attention to financial markets frictions in the last reces-
94 sion (see, for example, Christiano, Motto and Rostagno, 2010; Jermann and Quadrini,
95 2011, 2012; Arellano, Bai and Kehoe, 2011). Despite this widely accepted view on the
96 importance of financial frictions, their effects through distorting aggregate investment
97 have been found to play quantitatively minor roles in driving economic fluctuations.³
98 Our paper, instead, focuses on how financial frictions affect capital allocation at the
99 disaggregate level. Khan and Thomas (2011) and Shourideh and Zetlin-Jones (2012) are
100 another examples which study the effects of financial frictions on capital misallocation
101 and productivity fluctuations over business cycles. These two papers, nonetheless, ex-
102 plore the role of financial shocks, while we examine how financial frictions on capital
103 allocation respond to news shocks from both theoretical and empirical perspectives.

104 Our paper also contributes to the recent discussion on how news shocks can trigger
105 business cycles. On empirical grounds, the evidence in Beaudry and Portier (2006)
106 indicates that innovations in future technological opportunities are largely anticipated.
107 More recently, Schmitt-Grohé and Uribe (2008) find that news shocks to the permanent
108 and stationary components of TFP jointly explain more than two thirds of the variance
109 of output growth over business cycle frequencies. However, these observations are at
110 odds with standard business cycle models, in which mere changes in expectation about
111 future productivity are hard to generate comovement among consumption, investment

¹The negative correlation between consumption and investment is also present in other existing studies. Beaudry and Portier (2007) have proved that in a two-sector model with constant returns to scale for production, an increase in investment is necessarily associated with a decrease in consumption or hours worked or both. We extended the proof to two-sector models with decreasing returns to scale in one sector or both and financial frictions in the investment-good sector. The proof is available upon request.

²See Bernanke, Gertler and Gilchrist (1999) for an excellent literature review.

³For example, business cycle accounting by Chari et al. (2007) suggests that frictions that show up as the investment wedge played, at best, a tertiary role in the Great Depression and the 1982 recession.

112 and hours worked due to a lack of change in the current TFP.⁴ Several studies have
113 explored the effects of news shocks on an economy with financial frictions. Similar
114 to our model, in both Gilchrist and Saito (2006) and Kabayashi, Nakajima and Inaba
115 (2007), news shocks lead to variations in financial frictions through asset pricing. Neither
116 paper, however, has capital misallocation at disaggregate levels, which serves as the key
117 transmission mechanism for news shocks to drive aggregate TFP fluctuations.⁵

118 Finally, this paper is related to a growing literature studying the role of particu-
119 lar frictions on resource allocation and TFP (e.g., Erosa and Hidalgo Cabrillana, 2007;
120 Guner, Ventura, and Xu, 2008; Restuccia and Rogerson, 2008; and Hsieh and Klenow,
121 2009). Much of the literature emphasizes the role of frictions in the cross-country dif-
122 ference in long-run TFP and, therefore, abstracts from the dynamics of such frictions.
123 Buera and Shin (2008) show the persistent effect of financial frictions on economic de-
124 velopment via resource allocation. Our paper focuses, instead, on TFP fluctuations over
125 business cycles.

126 The paper is organized as follows. In Section 2, we present our main idea in a simple
127 model without labor and characterize the model analytically. We then extend the econ-
128 omy to incorporate more features of business cycles in Section 3. Section 4 calibrates the
129 benchmark economy. In Section 5, we report the impulse responses and quantify the role
130 of financial frictions in aggregate TFP fluctuations. We then conduct a robustness check
131 to alternative model parameterization and specifications. Using firm-level data, Section
132 6 tests the two empirical predictions of our theory. Section 7 concludes. The Appendix
133 includes the proof of a key proposition, a description of data sources, a robustness check
134 of our empirical results, as well as variable definition. The Technical Appendix, available
135 from our web pages, includes the definition of the recursive competitive equilibrium and
136 proof of various lemma and propositions in Section 2.

⁴See, for example, Danthine and Donaldson and Johnsen (1998), Beaudry and Portier (2004) and Christiano, Ilut and Rostagno (2010) and Auray, Gomme and Guo (2012).

⁵Another potential source of the observed TFP fluctuations in response to news shocks is variations in capital utilization. However, in the standard setup with convex investment adjustment costs, an investment boom must be associated with an increase in marginal q , which actually implies a decline in capital utilization. Using “flow” investment adjustment costs, therefore, becomes the key for capital utilization to increase in a boom period (see Jaimovich and Rebelo, 2009).

2 A Simple Economy

In this section, we describe a model that abstracts from entrepreneur saving, productivity uncertainty and labor input (referred to as “a simple economy”) to highlight the main mechanism of the paper. A full-blown model with richer business cycle ingredients will be provided in the next section.

Consider an economy with a representative household and a continuum of entrepreneurs with unit mass. The representative household owns and makes investment decisions in physical capital. Entrepreneurs have access to the technology of operating projects and are residual claimants on the profits. Each entrepreneur can operate only one project.

Projects are classified into two categories, according to whether working capital (or liquid funds) is needed for production. Specifically, a fraction η of projects, denoted as type- c projects, require working capital before production takes place. We assume that the size of the working capital required, denoted as $D(k_t^c)$, increases with the capital deployed in a type- c project, denoted as k_t^c . $D'(\cdot) > 0$ and $D''(\cdot) < 0$. For the remaining $1 - \eta$ fraction of projects, referred to as type- u projects, working capital is not necessary. In the simple model, entrepreneurs are risk-neutral and have no access to savings. So, an entrepreneur’s consumption is equal to the profits of her project.

2.1 Project Financing and Entrepreneurs’ Problems

The production technology of a type- i , $i \in \{c, u\}$, is given by

$$y_t^i = Z_t F(k_t^i), \quad (1)$$

where k_t^i is capital in a single type- i project, Z_t is the aggregate technology, $F'(\cdot) > 0$ and $F''(\cdot) < 0$. Two remarks are in order. First, there is no uncertainty for the aggregate technology in the simple economy. We will let Z_t follow a stochastic process in the full-blown economy in Section 3. Second, the concavity of F implies that the revenue function displays decreasing returns to scale, which can be rationalized by assuming limited managerial resources, as in Lucas (1978). Alternatively, the concavity of the revenue function may come from the monopolistic nature of a competitive environment in which entrepreneurs face a downward-sloping demand function (see the full-blown

165 model for details).

166 Type- c projects are financed through optimal contracts with limited enforceability
 167 à la Jermann and Quadrini (2010). To finance working capital, entrepreneurs of type- c
 168 projects borrow from an outside lender at the beginning of each period and repay the
 169 debt at the end of the period, after all transactions are completed. As an intra-period
 170 loan, it has a zero net interest payment. The ability to borrow, however, is bounded by
 171 the limited enforcement of the debt repayment, as the entrepreneur has the ability to
 172 default on his obligation. The decision on default arises after the realization of revenues,
 173 but before repaying the intra-period loan. If the entrepreneur defaults, the lender can
 174 take over the control right of the project and run the project with a survival probability
 175 ϕ each period. $\phi < 1$ reflects the fact that only entrepreneurs have the required talent
 176 to run their projects efficiently. Define V_{t+1} the value of project to the lender at the
 177 beginning of period $t + 1$. In particular, the incentive-compatibility condition for a
 178 type- c entrepreneur to repay the debt leads to the following financial constraint:

$$D(k_t^c) \leq \phi \beta V_{t+1} = \sum_{j=0}^{\infty} (\phi \beta)^{j-1} \pi_{t+j}, \quad (2)$$

179 where β is the subjective discount factor. π_{t+j} denotes the one-period profit of a project
 180 to the lender at period $t + j$. We assume that the lender has unlimited access to external
 181 funds and, thus, faces no borrowing constraint. Accordingly, π_t is defined as $\pi_t \equiv \max_{k_t}$
 182 $\{Z_t F(k_t) - (r_t + \delta) k_t\}$, r_t is the rental price of capital and δ is the capital depreciation
 183 rate. (2) implies that the entrepreneur can borrow up to the amount that he can pledge
 184 to the lender, which is the discounted project value to the lender.

185 An entrepreneur of a type- c project solves the following problem:

$$\max_{\{k_{t+j}^c\}_{j=0}^{\infty}} V_t^c = \sum_{j=0}^{\infty} \beta^j \pi_{t+j}^c, \quad (3)$$

subject to (2), where $\pi_t^c \equiv Z_t F(k_t^c) - (r_t + \delta) k_t^c$. A combination of the presence of a competitive capital rental market and the entrepreneur's inability to save imply that the current choice of k_t^c depend on neither his previous or future capital rental decisions.

Hence, (3) boils down to a simple repeated one-period problem

$$\max_{k_t^c} Z_t F(k_t^c) - (r_t + \delta) k_t^c,$$

186 subject to (2).

187 The problem of an entrepreneur of a type- u project is simpler and can be specified
188 as

$$\max_{k_t^u} Z_t F(k_t^u) - (r_t + \delta) k_t^u. \quad (4)$$

189 The first-order condition delivers the standard demand equation for capital, $Z_t F'(k_t^u) =$
190 $r_t + \delta$.

191 Finally, the aggregate output equals to

$$Y_t = \eta Z_t F(k_t^c) + (1 - \eta) Z_t F(k_t^u) \equiv TFP_t F(K_t), \quad (5)$$

192 where $K_t \equiv \eta k_t^c + (1 - \eta) k_t^u$ and $TFP_t \equiv \frac{\eta Z_t F(k_t^c) + (1 - \eta) Z_t F(k_t^u)}{F(K_t)}$ denote the aggregate
193 capital and TFP, respectively. The marginal effect of a reallocation of capital from the
194 type- u to type- c project on the aggregate TFP follows

$$\frac{\partial TFP_t}{\partial k_t^c} = \frac{\eta Z_t (F'(k_t^c) - F'(k_t^u))}{F(K_t)} \quad (6)$$

195 When the constraint (2) is binding, $F'(k_t^c) > F'(k_t^u)$ and such a reallocation would
196 increase the aggregate TFP and, thus, aggregate output. Moreover, the larger is the
197 degree of capital misallocation, captured by the gap of marginal product of capital
198 between these two types of projects, the larger is the magnitude of TFP gain caused by
199 a reallocation of capital to type- c project.

200 2.2 Household

The representative household maximizes her present discounted life-time utility:

$$\max_{\{c_t, k_{t+1}\}_{t=0}^{\infty}} \left[\sum_{t=0}^{\infty} \beta^t u(c_t) \right],$$

subject to the budget constraint:

$$c_t + k_{t+1} = (1 + r_t) k_t,$$

201 where $u'(\cdot) > 0$ and $u''(\cdot) < 0$. Note that in this simple economy, there is no labor
 202 and all profits are owned by entrepreneurs. Therefore, rents on capital are the only
 203 source of household income. The first-order condition gives the standard Euler equation:
 204 $u'(c_t) = \beta u'(c_{t+1})(1 + r_{t+1})$.

205 2.3 Characterization

206 To simplify our analysis, we start with situations in which the aggregate technology is a
 207 constant. The economy with $Z_t = Z$ for all t will be referred to as regime Z . A permanent
 208 change in Z can, thus, be viewed as a regime switch. In the analysis below, we first
 209 characterize the equilibrium for a particular regime.⁶ We then analyze the dynamics of
 210 the economy when it switches from one regime to the other due to variations in Z .

211 To obtain analytical results, we assume a log preference for the household and an
 212 isoelastic function for both production and the working capital requirement. The isoe-
 213 lastic function allows a closed-form solution for the steady-state allocation. Lemma 1
 214 characterizes capital allocation in the steady state. All steady-state values are marked
 215 by star.

216 **Lemma 1** *Assume that $u(\cdot) = \log(\cdot)$, $F(\cdot) = D(\cdot) = (\cdot)^\alpha$, with $\alpha \in (0, 1)$, and*

$$\frac{\phi\beta(1-\alpha)Z}{1-\phi\beta} < 1. \tag{7}$$

217 *Then, the financial constraint on the type-c project is binding in the steady state.*

218 See the online Appendix for the proof. The left-hand side of (7) reflects the steady-
 219 state capital ratio across the two projects: $(k^{c^*}/k^{u^*})^\alpha$. Clearly, $k^{c^*} < k^{u^*}$ suggests a
 220 binding financial constraint at the steady state.

221 The following proposition establishes local properties of the recursive equilibrium
 222 around the steady state.

⁶A recursive competitive equilibrium for regime Z is defined in the online Appendix.

223 **Proposition 1** *Keep the assumptions in Lemma 1 and further assume that $\phi\beta \geq 1/2$*
 224 *and $\eta \leq 1/2$. Then, the recursive equilibrium contains*

225 (i) *A differentiable aggregate law of motion for capital, $\Gamma : R^+ \times R^+ \rightarrow R^+$, where*

$$K' = \Gamma(K; Z) = \beta f(K; Z), \quad (8)$$

226 *and $f(K; Z) \equiv (1 + r(K; Z))K$;*

227 (ii) *A differentiable value function for the lender, $V : R^+ \times R^+ \rightarrow R^+$, where*
 228 *$V_K(K; Z) > 0$ and $V(K; Z_2) > V(K; Z_1), \forall Z_2 > Z_1$.*

229 See the online Appendix for the proof. Two remarks are in order. First, (8) implies
 230 that K' is proportional to the household's net worth $f(K; Z)$. This comes from two
 231 assumptions: log preferences and no labor input. Under these two assumptions, the
 232 income and substitution effects of a change in future interest rate cancel each other out.
 233 (8) will serve as the key to show analytically the business cycle comovement among
 234 output, consumption and investment below. Second, the value function of the lender
 235 is increasing in the aggregate capital and technology. This property ensures that the
 236 collateral value of the project increases upon the arrival of good news, which relaxes the
 237 financial constraint.

238 **2.4 News on Regime Switch**

239 We now consider an anticipated regime switch. Specifically, assume that the economy
 240 is in the steady state before period 1, with $Z = Z^{old}$. At the beginning of period 1,
 241 the news arrives that the aggregate technology Z will increase to Z^{new} from period 2
 242 onwards, with $Z^{new} > Z^{old}$. Here, the superscripts *old* and *new* on Z denote the original
 243 and the new regime, respectively. At period 2, the anticipated permanent technological
 244 improvement has materialized. Hence, $Z_t = Z^{old}$ for $t \leq 1$ and $Z_t = Z^{new}$ for $t \geq 2$. We
 245 assume that both Z^{old} and Z^{new} satisfy (7).

246 Before the arrival of the news, the economy is in the regime with $Z = Z^{old}$. After
 247 the materialization of the anticipated technological change, the economy switches to a
 248 different regime, with $Z = Z^{new}$. The transition from the original regime to the new
 249 regime occurs in period 1. The following proposition characterizes how the economy
 250 responds to the news on impact.

251 **Proposition 2** Consider the news described above. Upon impact,

- 252 (i) The future value of the type- c projects increases.
 253 (ii) Capital reallocates from the type- u to type- c projects.
 254 (iii) Aggregate TFP, output and investment increase.
 255 (iv) Aggregate consumption increases if and only if

$$\left(\frac{\phi\beta(1-\alpha)Z}{1-\phi\beta} \right)^{\frac{\alpha-1}{\alpha}} > 1 + \beta(1-\alpha) \left[1 + \frac{\eta}{1-\eta} \left(\frac{\phi\beta(1-\alpha)Z}{1-\phi\beta} \right)^{\frac{1}{\alpha}} \right]. \quad (9)$$

256 See Appendix 8.1 for the proof. The intuition is straightforward. The anticipated
 257 technological improvement relaxes the financial constraint on the type- c projects by in-
 258 creasing the project value to the lender. The corresponding capital reallocation from
 259 the unconstrained to the constrained projects reduces the degree of capital misallocation
 260 and, thus, causes aggregate TFP and output to increase. The rise in the current TFP in-
 261 creases the household's net worth and, therefore, causes both the household consumption
 262 and aggregate investment to go up, as illustrated by (8).

263 (9) shows that aggregate consumption increases if and only if capital misallocation
 264 at the steady state is sufficiently large. Note that the left-hand side of (9) is the ratio
 265 of marginal product of capital, $\left(\frac{k^{c*}}{k^{u*}}\right)^{\alpha-1}$, at the steady state. Condition (9) implies
 266 that the larger is steady-state capital misallocation, the larger is the magnitude of TFP
 267 gain and aggregate output increase in response to good news, and the more likely the
 268 increase in aggregate output dominates the increase in aggregate investment.⁷ Note that
 269 the comovement upon impact of the news shock will never happen in the standard Real
 270 Business Cycle ("RBC" henceforth) models.

271 3 The Full-Blown Economy

272 Although the simple model makes the underlying mechanism transparent, it has a num-
 273 ber of limitations. First, we do not specify the source of heterogeneity in the working
 274 capital requirement. Moreover, the economy is silent on fluctuations in aggregate hours.
 275 Third, the productivity dispersion is solely determined by the dispersion in physical pro-
 276 ductivity, while the empirically measured dispersion in productivity reflects dispersion

⁷(9) implies a large parameter range. For instance, with $\beta = 0.96$, $\alpha = 0.36$ and $\eta = 0.25$, (9) is satisfied with any value of ϕZ between zero and 0.56.

277 in both physical productivity and prices.

278 To overcome these limitations, this section extends the simple model in the following
 279 aspects. First, we allow all entrepreneurs to save and face the same working capital
 280 constraint. As a result, the constraint is binding only for those with insufficient net
 281 worth. Second, labor supply becomes endogenous. Third, we adopt product market dif-
 282 ferentiation to entail price dispersion. Finally, we introduce a stochastic process for the
 283 aggregate technology. For quantitative purposes, we also incorporate the following ingre-
 284 dients: a representative capital producer subject to convex investment adjustment cost;
 285 trend growth in technology and population; and heterogeneity in production technology
 286 across different types of projects.

287 3.1 Production and Market Structure

Project i , run by entrepreneur i , produces an intermediate good y_t^i , $i \in [0, 1]$. The final
 goods production follows:

$$Y_t = \left(\int_0^1 (y_t^i)^\mu di \right)^{\frac{1}{\mu}}, \quad \mu < 1,$$

288 As will be specified below, the representative household and capital producer use the
 289 final goods for consumption and investment. Final good producers behave competitively,
 290 while the intermediate good market is monopolistically competitive. Accordingly, the
 291 inverse demand function for intermediate good i is $p_t^i = (Y_t/y_t^i)^{1-\mu}$, where p_t^i is the
 292 intermediate good price in units of the final good, and $1/(1-\mu)$ is the elasticity of
 293 substitution. Without loss of generality, we normalize the price of final good to be one.

294 The intermediate good is produced with the input of capital and labor according to
 295 Cobb-Douglas technology:

$$y_t^i = (A_t^i)^{\frac{1}{\mu}} (k_t^i)^\alpha (h_t^i)^{1-\alpha}, \quad (10)$$

296 where k_t^i and h_t^i are capital and labor employed in a single project i , respectively. (10)
 297 allows technology A_t^i to be different across projects. Specifically, A_t^i contains three
 298 components.

$$A_t^i = (1+g)^t \chi^i Z_t. \quad (11)$$

299 The first part, $(1+g)^t$, captures the trend of aggregate technology, where g is the

300 long-run growth rate of aggregate technology. The second and third parts, χ^i and Z_t ,
 301 respectively, refer to the project-specific technology and detrended aggregate technology.
 302 We assume that only the aggregate technology is stochastic. Using the demand function,
 303 $p_t^i = (Y_t/y_t^i)^{1-\mu}$, we obtain the revenue function

$$p_t^i y_t^i = Y_t^{1-\mu} A_t^i \left((k_t^i)^\alpha (h_t^i)^{1-\alpha} \right)^\mu. \quad (12)$$

304 The curvature in the revenue function originates from the assumption of product market
 305 differentiation ($\mu < 1$).

306 **3.2 Entrepreneur Types**

307 Entrepreneurs are classified into two types (type-*c* and type-*u*), according to their utility
 308 discount factors, with $\beta^c < \beta^u$. In this paper, we focus on the case in which the impatient
 309 entrepreneurs are always financially constrained, while the patient ones are not. We then
 310 let an entrepreneur with $i \in [0, \eta]$ or $i \in (\eta, 1]$ belong to type-*c* or type-*u* entrepreneurs,
 311 respectively. For simplicity, we also set production technology A_t^i to be the same for
 312 each type of entrepreneurs; i.e., $\chi^i = \chi^c$ for $i \in [0, \eta]$ and $\chi^i = \chi^u$ for $i \in (\eta, 1]$. As a
 313 result, the equilibrium outcomes will be the same for projects of the same type. Also,
 314 for any variable x , we have $x^i = x^c$ or x^u for $i \in [0, \eta]$ or $i \in [\eta, 1]$, respectively.

315 **3.3 Project Financing**

316 We assume, again, that the magnitude of working capital for a project to be operative
 317 increases in the scale of production. An entrepreneur of a type-*c* project faces the same
 318 limited enforcement problem of debt repayment as that in the simple model. Specif-
 319 ically, in case of default, the lender can take over the end-of-period capital owned by
 320 the entrepreneur, a_{t+1}^i , and run the project with the type-*u* technology and a survival
 321 probability $\phi < 1$ each period.⁸

322 Before specifying the collateral constraint for entrepreneurs, it is useful to begin
 323 with the project value for the outside lender once default happens. We assume that
 324 the outside lender is risk-neutral and has a discount factor of β . Define \hat{V} the value

⁸Later, our calibration results show that $\chi^c > \chi^u$. Therefore, the assumption that the lender can only run the project with the type-*u* technology captures the fact that, in reality, intangible capital, such as high technology, is difficult to be collateralized.

325 of project for the lender and \mathbf{s}_t the vector that characterizes the aggregate state of the
 326 economy at time t , respectively. Then, \hat{V} has a standard recursive formula:

$$\hat{V}(\mathbf{s}_t) = \max_{\{k_t, h_t\}} p_t y_t - (r_t + \delta) k_t - w_t h_t + \beta \phi E_t \left[\hat{V}(\mathbf{s}_{t+1}) \right], \quad (13)$$

327 subject to $p_t = (Y_t/y_t)^{1-\mu}$, $y_t = (A_t^u)^{\frac{1}{\mu}} (k_t)^\alpha (h_t)^{1-\alpha}$ and a stochastic process of aggregate
 328 shocks, which will be specified below.

329 The borrowing limit of an entrepreneur is set by the value that the lender can recover
 330 when the entrepreneur defaults. By selling a_{t+1}^i at period $t+1$ and running the project
 331 by herself from period $t+1$ on, the lender can recover $\beta E_t \left[q_{t+1} a_{t+1}^i + \phi \hat{V}(\mathbf{s}_{t+1}) \right]$, where
 332 q_{t+1} denotes the capital goods price at time $t+1$ and $\hat{V}(\cdot)$ solves (13). Then, the
 333 collateral constraint can be written as

$$D(k_t^i) \leq \beta E_t \left[q_{t+1} a_{t+1}^i + \phi \hat{V}(\mathbf{s}_{t+1}) \right]. \quad (14)$$

334 3.4 Entrepreneurs' Decisions

335 Entrepreneur i makes intra-temporal decisions on factor inputs, k_t^i and h_t^i , and an inter-
 336 temporal decision on capital accumulation, $a_{t+1}^i - a_t^i$. The budget constraint is

$$c_t^i + q_t (a_{t+1}^i - a_t^i) + r_t (k_t^i - a_t^i) + \delta q_t k_t^i + w_t h_t^i = p_t^i y_t^i, \quad (15)$$

337 where r_t and w_t are the capital rental price and wage rate, respectively, δ denotes the
 338 capital depreciation rate and $p_t^i y_t^i$ follows (12). $k_t^i - a_t^i > 0$ (< 0) implies that the
 339 entrepreneur demands (supplies) capital from (to) the rental market.

340 We assume that entrepreneurs have log utility. Then, their value function solves the
 341 following Bellman equation:

$$V(a_t^i, \mathbf{s}_t) \equiv \max_{\{c_t^i, a_{t+1}^i, k_t^i, h_t^i\}} \log c_t^i + \beta^i E_t \left[V(a_{t+1}^i, \mathbf{s}_{t+1}) \right], \quad (16)$$

342 subject to (14), (15) and $a_{t+1}^i \geq 0$, the non-negative constraint on capital owned by
 343 entrepreneur i . The first-order conditions are

$$\frac{1}{c_t^i} = \lambda_t^i, \quad (17)$$

$$\lambda_t^i q_t = \beta^i E_t [V_a(a_{t+1}^i, \mathbf{s}_{t+1})] + \gamma_t^i \beta E_t [q_{t+1}] + \zeta_t^i, \quad (18)$$

$$MRPK_t^i = r_t + \delta q_t + \frac{\gamma_t^i}{\lambda_t^i} D' (k_t^i), \quad (19)$$

$$MRPL_t^i = w_t, \quad (20)$$

344 where λ_t^i , γ_t^i and ζ_t^i are the Lagrange multipliers associated with the budget constraint
 345 (15), the collateral constraint (14) and $a_{t+1}^i \geq 0$ respectively. V_x denotes the partial
 346 derivative of V to variable x . $MRPK_t^i \equiv \alpha \mu Y_t^{1-\mu} A_t^i (k_t^i)^{\alpha\mu-1} (h_t^i)^{(1-\alpha)\mu}$ and $MRPL_t^i \equiv$
 347 $(1-\alpha) \mu Y_t^{1-\mu} A_t^i (k_t^i)^{\alpha\mu} (h_t^i)^{(1-\alpha)\mu-1}$, representing marginal revenue product of capital
 348 and labor, respectively. Finally, the envelop condition is

$$V_a(a_{t+1}^i, \mathbf{s}_{t+1}) = \lambda_t^i (q_t + r_t). \quad (21)$$

349 (19) and (20) pin down the capital and labor allocation across the two types of
 350 projects. (20) shows that labor allocation is always efficient. When the collateral con-
 351 straint is not binding; i.e., $\gamma_t^i = 0$, one can see from (19) that capital allocation would
 352 also be the first-best.

353 Combining (17), (18) and (21), we get

$$\frac{q_t}{c_t^i} = \beta^i E_t \left[\frac{(q_{t+1} + r_{t+1})}{c_{t+1}^i} \right] + \gamma_t^i \beta E_t [q_{t+1}] + \zeta_t^i. \quad (22)$$

354 When none of the non-negative constraint on a_{t+1}^i and the collateral constraint is binding;
 355 i.e., $\zeta_t^i = \gamma_t^i = 0$, (22) reduces to the standard Euler equation with time-varying capital
 356 goods prices.

357 **3.5 Productivity Measure and Dispersion**

To understand how the collateral constraint affects aggregate TFP through capital allocation, let us first lay out the productivity measures. Following Foster, Haltiwanger and Syverson (2008) and Hsieh and Klenow (2009), we denote $TFPR$ as “revenue pro-

ductivity,” with

$$TFPR_t^i \equiv \frac{p_t^i y_t^i}{(k_t^i)^\alpha (h_t^i)^{1-\alpha}} = p_t^i (A_t^i)^{\frac{1}{\mu}}.$$

358 Note that $TFPR$ is equalized across projects in the first-best. This is because more
 359 capital and labor will be allocated to projects with high A_t^i , to the point where the
 360 higher output, by lowering the price, yields exactly the same $TFPR$. Moreover, the
 361 first-best capital allocation and the dispersion of intermediate-good prices are solely
 362 determined by the relative production technology:

$$\frac{k_t^c}{k_t^u} = \left(\frac{A_t^c}{A_t^u} \right)^{\frac{1}{1-\mu}}, \quad \frac{p_t^c}{p_t^u} = \left(\frac{A_t^c}{A_t^u} \right)^{-\frac{1}{\mu}}. \quad (23)$$

363 When $TFPR$ differs across projects, the ratio of $TFPR$ between two types of projects
 364 increases in the ratio of $MRPK$:

$$\frac{TFPR_t^c}{TFPR_t^u} = \left(\frac{MRPK_t^c}{MRPK_t^u} \right)^\alpha. \quad (24)$$

365 (24) comes from the fact that $TFPR_t^i = (MRPK_t^i)^\alpha (MRPL_t^i)^{1-\alpha}$ and $MRPL_t^i$ is always
 366 the same across projects.

367 Two remarks are in order. First, if the collateral constraint is binding only for type- c
 368 entrepreneurs; i.e., $\lambda_t^c > 0$ and $\lambda_t^u = 0$, $MRPK_t^c$ will be higher than $MRPK_t^u$ by (19)
 369 and k_t^c/k_t^u will be below the first-best level in (23). Accordingly, $TFPR_t^c/TFPR_t^u$ will
 370 be above one as indicated by (24). Second, we may also introduce financial frictions on
 371 labor allocation by assuming the size of working capital required to increase in h_t^i . Since
 372 $TFPR_t^i = (MRPK_t^i)^\alpha (MRPL_t^i)^{1-\alpha}$, adding labor misallocation would amplify the ef-
 373 fect of variations in financial frictions on the dispersion of $TFPR$ and, thus, strengthen
 374 the quantitative results below.⁹

375 **3.6 Capital Allocation and Aggregate TFP**

376 Section 3.5 shows that the degree of frictions on capital allocation can be measured by
 377 the ratio of $MRPK$ across two types of projects. With a binding collateral constraint on
 378 type- c entrepreneurs, tightening (or relaxing) the constraint will lead to an increase (or

⁹See an earlier version of the paper for details, which is available upon request.

379 decrease) in the *MRPK* ratio, which will in turn affect the aggregate TFP by changing
 380 capital allocation efficiency.

381 To see this, let us define the aggregate TFP by “Solow Residual.”

$$\log TFP_t \equiv \log \frac{Y_t}{K_t^\alpha H_t^{1-\alpha}} = \frac{1}{\mu} \log \left(\begin{array}{l} \eta A_t^c \left(\frac{k_t^c}{K_t} \right)^{\alpha\mu} \left(\frac{h_t^c}{H_t} \right)^{(1-\alpha)\mu} \\ + (1-\eta) A_t^u \left(\frac{k_t^u}{K_t} \right)^{\alpha\mu} \left(\frac{h_t^u}{H_t} \right)^{(1-\alpha)\mu} \end{array} \right). \quad (25)$$

382 where TFP_t is the aggregate TFP, $K_t \equiv \eta k_t^c + (1-\eta) k_t^u$ and $H_t \equiv \eta h_t^c + (1-\eta) h_t^u$
 383 denote the aggregate capital and labor, respectively. To focus on cyclical changes
 384 of the aggregate TFP, we further define $\widehat{TFP}_t \equiv TFP_t / (1+g)^{t/\mu}$ and $\widehat{TFPR}_t^i \equiv$
 385 $TFPR^i / (1+g)^{t/\mu}$, where $(1+g)^{1/\mu}$ is the balanced growth rate of the aggregate TFP.
 386 Since $A_t^i = (1+g)^t \chi^i Z_t$, the log change in \widehat{TFP}_t can be decomposed as

$$\Delta \log \widehat{TFP}_t = \underbrace{\frac{1}{\mu} \Delta \log Z_t}_{\text{the technological effect}} + \underbrace{\frac{1}{\mu} \Delta \log \left(\begin{array}{l} \eta \chi^c \left(\frac{k_t^c}{K_t} \right)^{\alpha\mu} \left(\frac{h_t^c}{H_t} \right)^{(1-\alpha)\mu} \\ + (1-\eta) \chi^u \left(\frac{k_t^u}{K_t} \right)^{\alpha\mu} \left(\frac{h_t^u}{H_t} \right)^{(1-\alpha)\mu} \end{array} \right)}_{\text{the reallocation effect}}. \quad (26)$$

387 The first argument on the right-hand side (“RHS” henceforth) of (26), called “the tech-
 388 nological effect,” points to the source for aggregate TFP fluctuations through exogenous
 389 technological shifts. In standard RBC models, the technological effect, by construc-
 390 tion, is the only source for aggregate TFP fluctuations. However, this is not true in the
 391 present model. The second argument on the RHS of (26), referred to as “the reallocation
 392 effect”, captures the effect of changes in the distribution of capital across different types
 393 of projects. This becomes an additional source for aggregate TFP fluctuations since
 394 a larger *MRPK* or *TFPR* dispersion leads to bigger aggregate productive efficiency
 395 losses.¹⁰

¹⁰Such an effect can be seen from the following expression for the aggregate TFP: $\widehat{TFP}_t =$
 $\left(Z_t^{\frac{1}{1-\mu}} \left[\eta \left(\frac{\chi^c}{\widehat{TFPR}_t^c} \right)^{\frac{1}{1-\mu}} + (1-\eta) \left(\frac{\chi^u}{\widehat{TFPR}_t^u} \right)^{\frac{1}{1-\mu}} \right] \right)^{-1}$. This expression shows that the larger is the
 spread between \widehat{TFPR}_t^c and \widehat{TFPR}_t^u , the lower is the level of \widehat{TFP}_t . In the first-best allocation,
 $\widehat{TFPR}_t^i = \widehat{TFP}_t = Z_t^{1/\mu} \left[\eta (\chi^c)^{\frac{1}{1-\mu}} + (1-\eta) (\chi^u)^{\frac{1}{1-\mu}} \right]^{(1-\mu)/\mu}$.

3.7 News Shocks

To isolate the TFP fluctuations originating from the reallocation effect, we would like to introduce certain primitive shocks that trigger capital reallocation but bear no contemporaneous technological effect. Note that any primitive shock affecting the future project value to the lender may serve the purpose. One candidate for such shocks is a news shock on future technology. Specifically, we assume that

$$\log Z_{t+1} = (1 - \rho) \log \bar{Z} + \rho \log Z_t + \epsilon_t^Z, \quad (27)$$

where ϵ_t^Z denotes innovations regarding information on the next-period aggregate technology Z_{t+1} and \bar{Z} stands for the steady-state technology. The process (27) is different from the stochastic technology process in standard RBC models. On the one hand, information on Z_{t+1} arrives at time t , before Z_{t+1} is realized. As a result, the next-period aggregate technology becomes perfectly predictable. On the other hand, the news shock ϵ_t^Z is orthogonal to the current technology Z_t and, hence, cannot affect the aggregate TFP on impact via the technological effect. Instead, the news shock leads to variations in financial frictions by changing the project value, as it contains information about future technology. These properties imply that the aggregate TFP fluctuations in response to the news are purely driven by the reallocation effect until the materialization of the technological change.

3.8 Household Sector

There is a stand-in household with N_t working-age members at date t . The size of the household grows over time exogenously at a constant rate $n = N_t/N_{t-1} - 1$. The representative household's problem solves

$$\max_{\{c_t, h_t, K_{t+1}\}_{t=0}^{\infty}} E_0 \left[\sum_{t=0}^{\infty} \beta^t N_t u(c_t, h_t) \right],$$

subject to

$$C_t + q_{t+1}A_{t+1} = (q_t + r_t)A_t + w_tH_t + \Pi_t^k,$$

414 where $c_t \equiv C_t/N_t$ is per member consumption, and $h_t \equiv H_t/N_t$ is the fraction of hours
 415 worked per member of the household, $A_t \equiv a_t N_t$ is the total capital owned by the
 416 household at the beginning of the period t . Π_t^k is the profit to the capital producer, as
 417 will be specified below. The household shares the same discount factor, β , as the outside
 418 lender. The first-order conditions imply the following standard equations:

$$\begin{aligned} u_c(c_t, h_t) w_t &= -u_h(c_t, h_t), \\ u_c(c_t, h_t) &= \beta E_t [u_c(c_{t+1}, h_{t+1}) (1 + r_{t+1})], \end{aligned}$$

419 where $u_x(c_t, h_t)$ is the marginal utility (or disutility) associated with variable x , $x = c$
 420 or h .

421 3.9 The Capital Producer

422 To pin down the price of physical capital, we assume a representative capital producer
 423 following Christiano, Motto and Rostagno (2010). Each period, after the final goods
 424 production takes place, the capital producer purchases I_t units of goods from the final
 425 good producer and uses these inputs to produce newly installed capital, I'_t , by employing
 426 the following technology:

$$I'_t = (1 - S(I_t/I_{t-1})) I_t \tag{28}$$

427 According to (28), the technology of transforming new investment into installed capital
 428 for production involves a cost of $S(I_t/I_{t-1})$, with $S'(\cdot) > 0$. As will be shown below,
 429 our main results still hold qualitatively with the standard quadratic capital adjustment
 430 cost.

After capital goods production, the capital market opens. The capital producer sells
 the installed capital at a price q_t . Her period- t profit can thus be expressed as

$$\Pi_t^k = q_t (1 - S(I_t/I_{t-1})) I_t - I_t.$$

431 Dynamically, the capital producer solves the following optimization problem:

$$\max_{I_{t+j}} E_t \left[\sum_{j=0}^{\infty} \beta^j \lambda_{t+j} \Pi_{t+j}^k \right] \tag{29}$$

where λ_t is the multiplier on the household's budget constraint. The first order condition delivers

$$q_t = \frac{1 - E_t \beta (\lambda_{t+1} / \lambda_t) [q_{t+1} S' (I_{t+1} / I_t) (I_{t+1} / I_t)^2]}{1 - S' (I_t / I_{t-1}) I_t / I_{t-1} - S (I_t / I_{t-1})}.$$

432 We restrict S to satisfy the following properties: at steady state, $S(\cdot) = S'(\cdot) = 0$
 433 and $\kappa \equiv S''(\cdot) > 0$. Clearly, the steady state of the model does not depend on the
 434 adjustment cost parameter, κ . Also, it is easy to see that $\Pi_t^k = 0$ at the steady state.

435 For a numerical solution, we detrend each per capita variable (except for hours
 436 worked) by $(1 + g_y)^t$, where g_y is the growth rate of output per capita on the balanced
 437 growth path, with $1 + g_y = (1 + g)^{\frac{1}{(1-\alpha)\mu}}$. The aggregate state vector of the economy, \mathbf{s}_t ,
 438 includes both the exogenous state variables, (Z_t, ϵ_t^Z) , and the asset distribution among
 439 agents, (a_t^c, a_t^u, A_t) . We solve for decision rules around the steady state by log-linearizing
 440 the necessary equations characterizing the equilibrium and solving for the recursive
 441 equilibrium law of motion with the method of undetermined coefficients (Uhlig, 1999).

442 4 Calibration

443 In this section, we calibrate the benchmark model using data from the 2011 revision
 444 of the National Income and Product Accounts (NIPA) to match the average values of
 445 U.S. data over the 1960-2010 period. Our measure of capital stock includes private
 446 fixed assets, stock of consumer durables and private inventory. One period in the model
 447 corresponds to one calendar year.

448 4.1 Preference

449 Two types of utility preference are commonly used in RBC literature. The first is the
 450 utility specification in Greenwood, Hercowitz and Hoffman (1988, "GHH" henceforth).
 451 Under GHH preference, the income effect on labor supply is shut down, and the only
 452 channel for shocks to affect labor supply is the substitution effect of changes in wage
 453 rates. King, Plosser and Rebelo (1988) propose a different class of preference ("KPR"
 454 henceforth), in which sufficiently large income effects on labor supply are required to
 455 keep the stationarity of hours on the balanced growth path. We adopt the GHH as our

456 benchmark preference.

$$u(c_t, h_t) = \frac{\left(c_t - \psi \Pi_t \frac{h_t^{1+\nu}}{1+\nu}\right)^{1-\sigma} - 1}{1-\sigma}, \quad (30)$$

457 where $\Pi_t = (1 + g_y)^t$ is incorporated in the utility to ensure the stationarity of hours
 458 on the balanced growth path. There are few empirical studies for the income effect of
 459 aggregate labor supply. One exception is the recent work of Schmitt-Grohé and Uribe
 460 (2008), who find a near-zero value under a structural Bayesian estimation. In Section
 461 5.3, we will check the robustness of our results under a generalized preference proposed
 462 by Jaimovich and Rebelo (2009), which nests as special cases both GHH and KPR
 463 preferences.

464 We set $\sigma = 1$, which corresponds to the case of logarithm utility. ν is set to 0.4
 465 to match a Frisch elasticity of 2.5. The parameter ψ is set to 1.93 so that the hours
 466 worked are 0.31 at the steady state. The discount factor β for the household is set to
 467 0.979, implying a steady-state real interest rate of four percent. The population growth
 468 rate n is set to 0.0147, which is the average growth rate of the civilian non-institutional
 469 population aged 16 or over between 1960 and 2010. The discount factor for type- u
 470 (patient) entrepreneurs is set equal to that of the household.¹¹

471 4.2 Technology

472 We let $g_y = 0.0183$, which is consistent with the long-run average growth rate of U.S. real
 473 GDP per capita. The price markup over the average cost for an unconstrained project
 474 is $1/\mu - 1$. We set $\mu = 0.85$. This implies a markup of 17.6 percent, consistent with
 475 Morrison's (1992) empirical evidence. α is set to $1/3$.¹² The depreciation rate δ is set
 476 to match the average depreciation rate of our measured capital between 1960 and 2010.
 477 This gives $\delta = 0.04$. The project survival probability, ϕ , is set to 0.90. Note that ϕ does
 478 not affect the steady-state *MRPK* dispersion once the constrained entrepreneurs are

¹¹Notice that when the collateral constraint is not binding for patient entrepreneurs, the steady-state capital owned by a patient entrepreneur, a^u , will be indeterminate. We therefore choose a^u to be sufficiently large to make sure that the collateral constraint is not binding for patient entrepreneurs around the steady state. Our quantitative results are robust to alternative values of a^u .

¹²This implies a capital income share of 0.28 for unconstrained projects if we measure capital income by rents paid to capital owners (i.e., the representative household). The share increases to 0.43 if entrepreneurial profits are also counted as capital income.

479 allowed to save. In fact, when entrepreneurs are associated with heterogeneous discount
 480 factors, the steady-state *MRPK* dispersion would be solely determined by the dispersion
 481 of their discount factors, which is orthogonal to ϕ .

482 We parameterize the size of working capital as

$$D(k_t^i) = \Omega_t (k_t^i)^\alpha, \quad (31)$$

483 where $\Omega_t = (1 + g)^\frac{t}{\mu}$ is multiplied such that the long-run growth rate of the required
 484 working capital is the same as that of revenue. This ensures the collateral constraint
 485 to be non-trivial on the balanced growth path.¹³ (31) can be motivated by the assump-
 486 tion that working capital required for financing an intermediate input, denoted by m_t^i ,
 487 is complementary to k_t^i . Specifically, consider an extreme case where the production
 488 function takes the Leontief form: $(A_t^i)^\frac{1}{\mu} \min \{(k_t^i)^\alpha, m_t^i\} (h_t^i)^{1-\alpha}$. Then, the entrepreneur
 489 will always choose $m_t^i = (k_t^i)^\alpha$.¹⁴

490 Following Christiano, Ilut, Motto and Rostagno (2010), we specify the capital ad-
 491 justment cost function as $S(I_t/I_{t-1}) = \frac{\kappa}{2} (I_t/I_{t-1} - (1 + g_y + n))^2$. The literature has
 492 various estimates of the adjustment cost parameters, ranging from 2.48 in Christiano,
 493 Eichenbaum, and Evans (2005), 2.85 in Primiceri, Justiniano and Tambalotti (2010) to
 494 5.74 in Smets and Wouter (2007). To be conservative, we choose κ such that $S''(\cdot) = 2.5$
 495 at the steady state, which gives $\kappa = 2.5$.

496 For parameters governing the technology process, we set $\rho = 0.95$ to match a quar-
 497 terly persistence of 0.987. The standard deviation of innovation σ_ϵ^Z is set equal to 0.838
 498 percent, such that the standard deviation of the H-P filtered log TFP simulated from
 499 the model is equal to the corresponding value from annual U.S. data (1.38 percent).

500 We choose η , χ^u , χ^c and β^c to match the following moments. First, we suppose the
 501 collateral constraint is binding for the type-*c* (impatient) entrepreneurs only. This will
 502 be confirmed later in the calibrated economy. Hadlock and Pierce (2010) find that the
 503 fraction of potentially/likely financially constrained firms ranges from 39.2 percent to
 504 13.2 percent in COMPUSTAT, depending on classification schemes. We therefore set
 505 $\eta = 0.25$; i.e., one quarter of the projects in our model are financially constrained. With-
 506 out loss of generality, we normalize the project-specific technology parameter χ^u to unity.

¹³To check whether our findings are robust to different specifications of $D(k_t^i)$, we tried a more general setup with $D(k_t^i) = \Omega_t (k_t^i)^\varphi$, $\varphi \in (0, 1]$. Our numerical results below remain qualitatively the same for all values of φ in this range. The robustness check results are available upon request.

¹⁴See Jermann and Quadrini (2010) for a similar setup.

507 Since both the aggregate capital-output ratio and the *MRPK* ratio between the two
508 types of projects are closely related to χ^c and β^c , we calibrate χ^c and β^c simultaneously
509 to match two targets: an aggregate capital-output ratio of 2.9 and an empirical *MRPK*
510 ratio specified as follows. Hadlock and Pierce (2010) develop a size-age index (SA index
511 henceforth) to measure the likelihood for a COMPUSTAT firm to be financially con-
512 strained, with a higher SA index suggestive of a higher probability of being financially
513 constrained. Therefore, we assign COMPUSTAT firms in the top 25 percentiles of the
514 distribution of the size-age index to the financially constrained group, and those in the
515 remaining 75 percentiles to the unconstrained group. Our empirical result in Section
516 6 implies an average *MRPK* ratio of 1.44 between 1975 and 2010. Matching the two
517 moments yields $\chi^c = 1.34$ and $\beta^c = 0.745$.¹⁵¹⁶ We find that in this calibrated economy,
518 the collateral constraint is indeed always binding for type-*c* entrepreneurs around the
519 steady state but has no effect on type-*u* entrepreneurs.

520 Table 1 summarizes the calibrated parameter values.

521 [Insert Table 1]

522 5 Results

523 In this section, we first plot impulse responses of macro variables to news shocks on
524 aggregate technology. We then quantify the contribution of our transmission mechanism
525 to aggregate TFP fluctuations. Finally, we conduct robustness checks of alternative
526 model parameterization and specification.

527 5.1 Impulse Responses to News

528 The experiment for impulse responses is as follows. The economy is at the steady state
529 in period 0. At the beginning of period 1, all agents receive unanticipated news that Z_t

¹⁵That more productive type-*c* projects are financially constrained is consistent with the empirical findings. For instance, Carpenter and Petersen (2002) find that many small high-tech firms in the COMPUSTAT database obtain little debt financing. Accordingly, Opler, Pinkowitz, Stulz and Williamson (1999) find that firms with stronger growth opportunities and higher R&D expenses, as measured by a high market to book ratio and R&D to sales ratio, have larger cash holdings, suggesting that they are more likely to be credit-constrained.

¹⁶Note that at a quarterly frequency, our calibration implies that $\beta_q^c/\beta_q^u = 0.95$, consistent with the corresponding value in the literature (e.g. Carlstrom and Furest, 1997)

530 will increase by one percent in period 2. At the beginning of period 2, the technological
531 improvement is materialized.

532 Figure 1 depicts the responses of various variables to the one-percent news shock. We
533 see from Panel A that the ratio of *MRPK* between the two types of projects decreases
534 by about 0.8 percent on impact. Intuitively, the anticipated technological improvement
535 relaxes the financial constraint on type-*c* projects by increasing their future values. This
536 causes capital to flow from unconstrained to constrained projects, which reduces the
537 degree of capital misallocation. Moreover, the ratio persistently stays below the steady-
538 state level, suggesting that the variation in financial frictions have persistent effects.

539 [Insert Figure 1]

540 The reduction of financial frictions on capital allocation results in an increase in
541 aggregate productive efficiency. This is evident from Panel B, which plots the response
542 of aggregate TFP and its components to the good news. The initial response of TFP
543 amounts to 0.20 percent. The decomposition shows that the reallocation effect explains
544 the entire increase in TFP before the technology improvement materializes. Moreover,
545 since the model generates persistent reallocation effects, TFP fluctuations are amplified
546 when the technological improvement is realized.

547 The increase in aggregate TFP on impact leads to comovement of macro aggregates,
548 as can be seen from Panels C through F. Though the exogenous technology improvement
549 materializes in period 2, the economy starts to boom in period 1. Aggregate output,
550 consumption, investment, and hours worked all increase on impact. The response of
551 labor supply turns out to be particularly persistent under the GHH preference.

552 **5.2 Quantifying the Role of Financial Frictions and News Shocks**

553 Our impulse responses suggest that variations in financial frictions on capital allocation
554 not only trigger, but also amplify aggregate TFP fluctuations. What is the quantitative
555 contribution of our proposed mechanism to aggregate TFP fluctuations in the model
556 economy? To address this question, we construct a counterfactual economy in which fi-
557 nancial frictions are shut down - i.e., $\Omega_t = 0$ in (31). The standard deviation of innovation
558 σ_ϵ^Z and other parameter values remain unchanged, as in the benchmark case.¹⁷

¹⁷The only exception is that we recalibrate $\psi = 2.15$ to target hours worked of 0.31 at the steady state. Our quantitative results below are robust to alternative values of ψ , though.

559 Figure 2 plots the impulse responses to a new shock in the counterfactual economy.
560 To compare, we also add their counterparts in the benchmark economy, as shown in
561 Figure 1. In the absence of financial frictions, the ratio of *MRPK* between the two
562 types of project is always equal to one, implying an absence of the reallocation effect.
563 Consequently, when news arrives, aggregate TFP stays the same as in the steady state.
564 The 0.2 percent in aggregate TFP on impact illustrated in Figure 1 can thus be at-
565 tributed to the presence of financial frictions. Since the demand by entrepreneurs on
566 factor inputs remains unchanged, GHH preferences imply that hours worked and, thus,
567 aggregate output are the same as the steady-state values. Anticipation of future techno-
568 logical improvement leads to an increase in investment. Since aggregate output does not
569 change, consumption has to fall, implying a negative comovement on impact between
570 consumption and investment. In addition to this impact effect, Figure 2 also suggests
571 that financial frictions amplify TFP fluctuations and business cycles after the news is
572 realized. Without financial frictions, the response of all macro variables become signifi-
573 cantly dampened due to a dampened response of aggregate TFP, which is driven purely
574 by the technology effects in the counterfactual economy.

575 [Insert Figure 2]

576 A comparison of the simulated volatilities of aggregate TFP between the benchmark
577 and counterfactual economy, moreover, should isolate the contribution of variations in
578 financial frictions to the aggregate TFP fluctuations. To compute the standard deviation
579 of aggregate TFP, we simulate both economies 500 times, each containing 50 periods, as
580 our data span 50 years. Then, the simulated aggregate TFP data are H-P filtered with
581 a weight of 100 and the moments are calculated by the frequency-domain method. We
582 find that our proposed mechanism has a sizable effect on aggregate TFP fluctuations.
583 The standard deviation of aggregate TFP drops from 1.38 percent in our model economy
584 to 1.29 percent when financial frictions are shut down. In other words, the presence of
585 financial frictions amplifies aggregate TFP fluctuations by about 0.1 percent.¹⁸

¹⁸We view this result as a lower bound for the contribution of financial frictions for the following reasons: (1) The model shuts down the channel through which variations in financial frictions affect the fraction of entrepreneurs, an extensive margin which may potentially reinforce the importance of financial frictions (see Section 5.3 for more details); (2) the productivity dispersion between constrained and unconstrained firms at the steady state is calibrated to match its counterpart in COMPUSTAT data. It is well known that firms in COMPUSTAT, which are publicly listed, is likely to face less binding financial constraint than those non-listed. So, the potential productive efficiency gain would be much larger, should we calibrate our model to match the productivity dispersion in a representative sample. We leave the extension for future research.

586 To illustrate the role of news shocks in driving capital reallocation, we replace new
587 shocks with the standard unanticipated technological shocks in the model with financial
588 frictions.¹⁹ Interestingly, the on-impact response of the reallocation effect is significantly
589 dampened to 0.14 percent under the unanticipated technological shock (in contrast to
590 0.20 percent under the news shock). Intuitively, as technological improvement is realized,
591 the demand for capital by unconstrained firms also increases, which pushes up further
592 the interest rate. As a result, less capital is reallocated to constrained firms. This
593 suggests that news shocks are quantitatively more important for capital reallocation than
594 unanticipated technological shocks. Section 6.2 will explore the empirical contribution
595 of news shocks to capital misallocation over business cycle frequencies.

596 5.3 Sensitivity Analysis

597 In this section, we first check the robustness of our quantitative results to the share
598 of financially constrained firms. After that, we examine our comovement results under
599 the standard quadratic adjustment cost. Then, a generalized preference proposed by
600 Jaimovich and Rebelo (2009) is adopted to examine our comovement results. Finally,
601 we explore the sensitivity of our results to labor supply elasticity.

602 The parameterization of η in the benchmark case is chosen to be the average fraction
603 of financially constrained firms in the COMPUSTAT dataset reported by Hadlock and
604 Pierce (2010). It is worth assessing the extent to which the choice of η may change
605 the results. To this end, we reduce the share of constrained firms to $\eta = 0.132$, the
606 lower bound of the share of financially constrained firms in Hadlock and Pierce (2010).²⁰
607 Intuitively, a smaller η weakens the reallocation effect and, hence, dampens the response
608 of aggregate TFP on impact. Quantitatively, the increase in aggregate TFP on impact
609 drops from 0.20 percent in the benchmark case to 0.14 percent with $\eta = 0.132$.²¹ Among
610 macro variables, the response of aggregate labor supply on impact drops from 0.28 to 0.19
611 percent. This is, again, because a smaller η reduces the magnitude of capital reallocation
612 between the two types of projects, which, in turn, depresses the response of wage rate
613 and labor supply. As a result, the increases in consumption and investment become more
614 modest than those in the benchmark case. However, the positive comovement among

¹⁹Figure A.1 in the Appendix plots the impulse response of the reallocation effect to both types of shocks.

²⁰We recalibrate ψ to match the hours worked. All other parameters remain unchanged.

²¹Figure A.2 in the Appendix shows the impulse responses.

615 macro variables is robust to the much smaller share of financially constrained firms.

616 Our model assumes fixed shares of different types of projects. Therefore, variations
617 in financial frictions affect capital allocation and aggregate TFP only through the in-
618 tensive margin. Accumulating evidence, however, suggests that entry/exit significantly
619 contributes to the growth and dispersion of productivity. Since startups and young busi-
620 nesses are particularly vulnerable to financial frictions, adding the entry/exit decision
621 may further strengthen our results via the extensive margin. We find that in a model
622 with endogenous entry, the countercyclicality of financial frictions over business cycles
623 leads to procyclical entry of type- c projects. This channel amplifies and propagates
624 aggregate TFP fluctuations substantially (the details are available upon request).

625 The presence of convex investment adjustment costs amplifies the impact of news
626 shocks and facilitates the comovement of macro variables. The main channel is through
627 an increase in the expected capital price. Specifically, upon the arrival of good news,
628 an increase in the expected capital price leads to a larger expected capital gain and en-
629 courages entrepreneurs to save. This relaxes further the financial constraint and, thus,
630 amplifies the impact effect of news shocks on capital reallocation, aggregate TFP and
631 output. Qualitatively, we find our comovement result to be upheld by the standard
632 quadratic adjustment cost with $S''\left(\frac{I}{K}\right) = 4$ at the steady state, as long as the intertem-
633 poral elasticity of substitution is sufficiently large (e.g. $\sigma = 0.3$). In contrast, the
634 comovement between consumption and investment cannot be achieved with quadratic
635 investment adjustment costs in some news-driven business cycle models (e.g. Jaimovich
636 and Rebelo, 2009).

637 The utility specification in our benchmark model abstracts away the income effect on
638 labor supply. Accordingly, an increase in wage rate due to an increase in labor demand of
639 type- c projects will always lead to an increase in hours worked through the substitution
640 effect. We next check the robustness of the comovement results to alternative preferences
641 with income effect on labor supply. Due to the hump-shaped response of aggregate TFP
642 to news shocks, hours worked may potentially fall on impact if the income effect is
643 sufficiently large. For this reason, the comovement in the benchmark model does not
644 necessarily hold true when the GHH preference is replaced with the KPR preference.
645 The question is, therefore, how small the income effect should be in order to maintain
646 a positive comovement of the macro variables - in particular, hours worked. To address

647 this question, we adopt the preference proposed by Jaimovich and Rebelo (2009):

$$u(c_t, h_t) = \frac{\left(c_t - \psi \frac{h_t^{1+\nu}}{1+\nu} \xi_t\right)^{1-\sigma} - 1}{1-\sigma}, \quad (32)$$

where ξ_t is a geometric average of the current and past consumption levels, which can be written recursively as

$$\xi_t = c_t^\gamma (\xi_{t-1} (1 + g_y))^{1-\gamma}, \quad \gamma \in [0, 1].$$

648 On the one hand, when $\gamma \rightarrow 0$, the argument of the period utility function becomes linear
 649 in consumption and an isoelastic function of hours worked, which is the GHH preference
 650 in our benchmark model. On the other hand, when $\gamma = 1$, we obtain preferences of the
 651 class discussed in King, Plosser and Rebelo (1988). As γ becomes larger, the income
 652 effect on leisure is stronger.

653 We search for the maximum value of γ to allow positive comovement of macro vari-
 654 ables on impact to news shocks, given our benchmark calibration for all other parameters.
 655 We find that as γ increases, the impact response of both hours worked and investment
 656 falls. However, even when $\gamma = 1$, aggregate hours worked, investment, consumption and
 657 output still respond positively to a new shock on impact.

658 Finally, it is worth assessing the extent to which the choice of ν or the Frisch elastic-
 659 ity may change our results. To this end, we recalibrate the model such that the Frisch
 660 elasticity is 1 or $\nu = 1$.²² As expected, the response of aggregate labor supply on impact
 661 is significantly dampened (dropping from 0.28 to 0.12 percent). This leads to a higher
 662 wage rate and a more modest increase in project value. The impact response of aggre-
 663 gate TFP, thus, drops from 0.20 percent to 0.15 percent. The response of aggregate
 664 output on impact, accordingly, becomes smaller. This, in turn, dampens the increases
 665 in consumption and investment. Yet, our positive comovement of macro variables still
 666 survives the much lower Frisch elasticity.²³

²² ψ is set to 3.98 simultaneously so that the hours worked is 0.31 at the steady state.

²³Figure A.3 in the Appendix shows the impulse responses.

6 Empirical Evidence

So far, we have constructed a theory in which financial frictions on capital allocation serve as a transmission mechanism for news shocks to drive aggregate TFP fluctuations. To what extent is our proposed mechanism empirically relevant? Our mechanism delivers two main implications. First, capital productivity dispersion between financially constrained and unconstrained firms is countercyclical. Second, such a measure of capital misallocation responds negatively to news shocks on future technology. The rest of this section uses both firm-level and aggregate data to provide suggestive evidence for these two implications.

6.1 Countercyclical Capital Productivity Dispersion

This section examines the first implication mentioned above: the cyclicity of capital misallocation between constrained and unconstrained firms. Our dataset consists of annual COMPUSTAT data from 1975 to 2010 for publicly listed firms, excluding foreign firms (those with a foreign incorporation code), financial firms (SIC code 6000-6999) and utilities (SIC codes 4000-4949). The details of data sources and construction are in the online Appendix.

6.1.1 Constructing Firm Groups

One of the major difficulties of our empirical analysis is how to distinguish firms that are financially constrained from those that are not. The finance literature provides various approaches to proxy the severity of financial constraints a firm is subject to. However, many of them rely on endogenous financial choices that may not have a straightforward relation to constraints. According to Hadlock and Pierce (2010), two firm characteristics that do appear to be closely related to financial constraints are firm size and age. These classification schemes are in accordance with the conventional wisdom that, in reality, financial constraints become less likely to be binding as young and small firms start to mature and grow.²⁴

²⁴Hadlock and Pierce (2010) categorize a firm's financial constraint status by carefully reading statements made by managers in SEC filings for a sample of randomly selected firms from 1995 to 2004. They find that their proposed index, based on firm size and age, outperforms other approaches commonly used in the literature, e.g., the Kaplan and Zingales index (Kaplan and Zingales, 1997) and the Whited and Wu index (Whited and Wu, 2006), which rely on endogenous financial choices, such as cash

693 In light of Hadlock and Pierce’s finding, we adopt two approaches as our main clas-
694 sification schemes to sort our sample into financially constrained and unconstrained
695 groups.²⁵ First, we follow the convention of using firm size as a proxy for financial mar-
696 ket access; i.e., smaller firms are more likely to be constrained.²⁶ In particular, we use
697 one-year lagged book assets (AT) as the sorting variable to rank firms by AT for every
698 year over the 1975-2010 period. The fraction of potentially/likely financially constrained
699 firms in COMPUSTAT, accordingly to Hadlock and Pierce (2010, Table 1), is 26 percent,
700 on average. Therefore, we assign the firms in the bottom quartile of the annual asset
701 distribution to the constrained group, and those in the remaining three quartiles to the
702 unconstrained group.

703 In the second approach, we use an index constructed by Hadlock and Pierce (2010)
704 as a proxy for the severity of financial constraints, which is referred to as the size-age
705 or SA index. Specifically, they find a nonlinear role of both size and age in predicting
706 the constraint. At certain point, roughly in the sample’s ninety-fifth percentile (\$4.5
707 billion in assets, thirty-seven years of age), the relation between the constraint and firm
708 characteristics becomes essentially flat. Below these cutoffs, they uncover a quadratic
709 relation between size and the constraint and a linear relation between age and the
710 constraint.²⁷ The index is calculated as

$$SA = (-0.737 \cdot Size) + (0.043 \cdot Size^2) - (0.040 \cdot Age), \quad (33)$$

711 where Size equals the log of inflation-adjusted book assets with Producer Price Index
712 (PPI) as the deflator, and Age is proxied by the number of years since the firm’s first
713 year of observation in COMPUSTAT. This index indicates that the severity of financial
714 constraints falls sharply as size and age increase. Eventually, these relations appear
715 to level off. Similar to the first approach, for each of our sample years, we rank firms
716 according to their individual SA index. We then assign firms in the top 25 percentiles of
717 the distribution of the SA index to the financially constrained group, and those in the
718 remaining 75 percentiles to the unconstrained group.

719 Both approaches need the information of firms’ book asset values. After dropping
holdings or leverage.

²⁵Later, in Table 3 we show that our main empirical findings below are robust to a broad range of classification schemes commonly used in the literature.

²⁶See, for example, Gertler and Gilchrist (1994) and Almeda, Campello and Weisbach (2004).

²⁷In calculating this index, Size is Winsorized (i.e., capped) at (the log of) \$4.5 billion, and Age is Winsorized at thirty-seven years.

720 firm-year observations with negative or missing value of book asset, we end up with a
721 sample including 77,750 observations, with an average of 1944 observations per year.
722 Table A.1 in the online Appendix reports the number of firm-year observations under
723 each of the four financial constraint categories. According to the SA index, for example,
724 there are 23,756 financially constrained firm-years and 71,194 financially unconstrained
725 firm-years. Table A.1 also illustrates the correlation of the two classification schemes.
726 For example, out of the 23,756 firm-years considered constrained according to the SA
727 index, 20,228 are also considered constrained according to firm size, while 3,468 are con-
728 sidered as unconstrained. Similarly, out of the 23,736 firm-years considered constrained
729 according to firm size, 20,288 are also considered constrained according to the SA index.
730 This suggests that most of the small firms in our sample are also relatively young and
731 are classified as financially constrained under both criteria.

732 **6.1.2 Measuring Capital Productivity Dispersion**

733 We now turn to the firm-level productivity measure using COMPUSTAT data. The
734 literature provides various approaches to estimate plant-level $TFPR$ (e.g., Olley and
735 Pakes, 1996 and Levinsohn and Petrin, 2003). These estimations are difficult to apply
736 here since COMPUSTAT does not report firm-specific wage compensation, nor does
737 COMPUSTAT have information on value-added. However, COMPUSTAT contains in-
738 formation on operating income, which corresponds to $py - wh$ in our model.²⁸ Then,
739 capital productivity (KP henceforth), defined as $KP \equiv (py - wh) / k$, can be measured
740 by the ratio of Operating Income before Depreciation (OIBDP) to one-year-lag net Plant,
741 Property & Equipment (PPENT).²⁹ We focus on all firm-year observations with positive
742 operating income before depreciation and a non-missing value for capital stock.

743 We next compute the ratio of capital productivity between the two groups (KP ratio
744 henceforth) as a proxy for the corresponding productivity dispersion caused by financial
745 frictions. Ideally, we should use the $MRPK$ ratio, which is not directly observable.
746 Notice, however, that the $MRPK$ and KP ratios are equal in our model.³⁰

²⁸In COMPUSTAT, operating income (before depreciation) is equal to sales minus the cost of goods sold and selling, general and administrative expenses. Since value-added can be closely approximated by the sum of labor expenses and operating income (see, e.g., İmrohoroğlu and Tüzel, 2010), we use $py - wh$ to represent operating income.

²⁹Similarly, using COMPUSTAT data, Gourio (2007) measures productivity by running a cross-sectional regression of the log of operating income on log capital.

³⁰In an earlier version of the paper, we show that even in a model with labor distortions where these two ratios are not equal, the KP ratio can still be a good proxy for the $MRPK$ ratio due to the

747 **6.1.3 Estimating Capital Productivity Dispersion**

748 We then address the empirical strategy of estimating the capital productivity dispersion
749 between financially constrained and unconstrained firms or, more precisely, the relative
750 capital productivity of constrained to unconstrained firms. For each time t , the KP
751 ratio is estimated by regressing log of capital productivity, denoted as $\log KP_{it}$, on a
752 dummy variable, d_{it} , where d_{it} equals one for the constrained firms and zero for the
753 unconstrained.

$$\log KP_{it} = a_t + b_t d_{it} + \varepsilon_{it}. \quad (34)$$

754 The key coefficient of b_t in (34) corresponds to $\log(MRPK_t^c/MRPK_t^u)$ in our model,
755 which is expected to have a positive sign. Therefore, the above regression also allows
756 us to test the hypothesis that the constrained firms are more productive than the un-
757 constrained. To reduce the influence of outliers, we Winsorize $\log KP_{it}$ at the first and
758 ninety-ninth percentiles. Our results hold qualitatively without Winsorization. To con-
759 trol for the industry fixed effects on the measured capital productivity gap between
760 the two types of firms, we add industry dummies at the 2-digit SIC level to the above
761 equation.

762 **6.1.4 Results**

763 Table 2 reports the summary statistics of $\exp(b_t)$, the estimated relative capital pro-
764 ductivity of constrained to unconstrained firms. The first four columns report the time-
765 series mean, median, minimum and maximum of $\exp(b_t)$ between 1975 and 2010. The
766 estimated b_t is statistically significant at one percent throughout the sample years, sug-
767 gesting that constrained firms are more productive than financially unconstrained firms.
768 As shown by the first two columns, the estimated capital productivity of constrained
769 firms is, on average, more than 30-percent higher than that of unconstrained firms. No-
770 tably, the summary statistics under the two sorting schemes are quantitatively similar.
771 This is because most of the small firms in our sample are also relatively young and,
772 therefore, are classified as constrained under both schemes. These findings are robust to

following two properties. First, both ratios are equal to one without financial frictions. Second, the KP ratio is linearly increasing in the $MRPK$ ratio in the presence of financial frictions. Therefore, the model delivers the same implications on the KP ratio as it does on the $MRPK$ ratio: (i) the KP ratio between the two groups is great than one in the presence of financial frictions; (ii) the KP ratio is countercyclical.

773 different sorting schemes.³¹

774 [Insert Table 2]

775 We now provide evidence on the first prediction. The theory implies a countercyclical
776 estimated KP ratio. This can be seen directly from Figure 3, which plots the H-P
777 filtered estimated b_t , using the SA index as the sorting variable. The NBER recessions
778 are highlighted with the shaded bars. The correlation coefficient between the H-P fil-
779 tered real GDP and the estimated b_t is equal to -0.655 . The p -value for testing the
780 hypothesis of no correlation is virtually zero. Using firm size as the sorting variable
781 leads to essentially the same results. More robustness checks can be found in Table 3,
782 which reports the correlation coefficients under a broad range of classification schemes
783 that are commonly used in the literature. Table 3 shows that the correlation coefficients
784 are negative and highly significant under most alternative classification schemes, except
785 for the Kaplan-Zingales index.

786 [Insert Figure 3 and Table 3]

787 **6.2 The Role of News Shocks to the Measured Capital Misal-** 788 **location**

789 How important are news shocks as a driving force for observed variations in the capital
790 misallocation between constrained and unconstrained firms (measured by the relative
791 capital productivity)?³² Apart from news shocks, unanticipated technological shocks
792 may also lead to countercyclical variations in the measured capital misallocation. There-
793 fore, the first step is to identify news shocks. To this end, we use two orthogonalization
794 schemes as proposed by Beaudry and Portier (2006) and extend the identification con-
795 ditions to a three-variable system, $\mathbf{Y}_t \equiv (TFP, SP, DISP)'$, where SP denotes stock
796 prices and $DISP$ denotes the above measured capital misallocation. All the results

³¹As an additional robustness check, we classify our sample into quartiles of the SA index distribution for each year. We estimate the relative average capital productivity of each corresponding quartile of the SA index to that of the bottom quartile (the unconstrained group) following the approach of (34). We do find the average estimated relative capital productivity monotonically decrease across quartiles (i.e. 1.584, 1.205, 1.075).

³²We thank the editor for encouraging us to do this exercise.

797 we report in this section will be based on quarterly data over the period 1975Q2 to
 798 2010Q4.³³ The data source for these three variables is described in the online Appendix.

799 6.2.1 Identification of News Shocks

800 Specifically, we consider two alternative moving average representations with orthogonal-
 801 ized errors. The first one imposes an impact restriction on the representation, while the
 802 second one imposes a long run restriction. Denote these two alternative representations
 803 by

$$\Delta \mathbf{Y}_t = \Gamma(L) \boldsymbol{\varepsilon}_t, \quad (35)$$

$$\Delta \mathbf{Y}_t = \tilde{\Gamma}(L) \tilde{\boldsymbol{\varepsilon}}_t, \quad (36)$$

804 where $\Gamma(L) = \sum_{i=0}^{\infty} \Gamma^i L^i$, $\tilde{\Gamma}(L) = \sum_{i=0}^{\infty} \tilde{\Gamma}^i L^i$, $\boldsymbol{\varepsilon}_t \equiv (\varepsilon_{1t}, \varepsilon_{2t}, \varepsilon_{3t})'$ and $\tilde{\boldsymbol{\varepsilon}}_t \equiv (\tilde{\varepsilon}_{1t}, \tilde{\varepsilon}_{2t}, \tilde{\varepsilon}_{3t})'$.
 805 The variance covariance matrices of $\boldsymbol{\varepsilon}_t$ and $\tilde{\boldsymbol{\varepsilon}}_t$ are identity matrix. The above mov-
 806 ing average representations are derived from the estimation of a Vector Autoregression
 807 (VAR) in difference for TFP, stock prices and our measured capital misallocation. We
 808 estimate VARs in difference for two reasons. First, using augmented Dickey-Fuller and
 809 Phillips-Perron tests cannot reject the null of unit root for any of the three variables.
 810 Moreover, the Johansen cointegration test fails to reject cointegration rank of 0.³⁴ We
 811 choose to work with five lags, as the Bayesian Information Criteria suggests that five
 812 lags are preferable when we test in an ascending way for the optimal number of lags
 813 from four quarter to two years.

814 We next identify a shock that is contemporaneously orthogonal to *TFP* in (35) and
 815 a shock that drives the long run movement of *TFP* in (36). If these two shocks are
 816 extremely highly correlated and lead to similar impulse response functions, following
 817 Beaudry and Portier (2006), we will be able to take ε_2 or $\tilde{\varepsilon}_1$ as news shocks on future
 818 technological improvement. Then, we will show how the measured capital misallocation
 819 responds to news shocks and to what extent the forecast error variance of *DISP* can be
 820 explained by news shocks.

³³We choose to work with quarterly data in this section as the length of annual data for the estimated relative capital productivity based on COMPUSTAT is too short for our VAR analysis.

³⁴The small sample size, due to the short period of firm assets and other variables that COMPUSTAT has, is another concern. Hamilton (1994) shows that the difference approach improves the small sample performance of all the estimates if the true process is in difference.

821 The identification conditions are specified as follows. To recuperate the shock that
822 is contemporaneously orthogonal to TFP , we impose an impact restriction that the
823 1,2 element of the impact matrix in (35) is zero. For the other two restrictions, we let
824 ε_3 have neither on-impact nor long-run effects on TFP . Therefore, ε_3 can potentially
825 capture measurement errors, which is orthogonal to aggregate TFP fluctuations. We
826 allow ε_1 to represent unanticipated technological shocks by imposing no restrictions on
827 it. To obtain the shock that drives long-run movements in TFP in (36), we set the 1,2
828 and 1,3 elements of the long-run matrix $\tilde{\Gamma}(1)$ to zero.³⁵

829 **6.2.2 Impulse Response of the Measured Capital Misallocation to News** 830 **Shocks**

831 The impulse responses associated with the shocks ε_2 and $\tilde{\varepsilon}_1$ are presented in Figure 4.
832 We see that these two shocks induce similar dynamics for all three variables. In Panel A,
833 ε_2 shock, which by construction is an innovation in stock prices and contemporaneously
834 orthogonal to TFP, seems to have a permanent effect on TFP. On the other hand, $\tilde{\varepsilon}_1$
835 shock, which by construction affects TFP permanently, has essentially no impact effect
836 on TFP, while it leads to substantial changes in stock prices. These results suggest that
837 ε_2 contains information about future TFP growth and, thus, can be interpreted as news
838 shocks on future technology. The correlation between shocks ε_2 and $\tilde{\varepsilon}_1$ is 0.93, in line
839 with the findings of Beaudry and Portier (2006).

840 [Insert Figure 4]

841 The new findings are that the measured capital misallocation falls sharply in response
842 to both ε_2 and $\tilde{\varepsilon}_1$ shocks and stay below the initial state persistently, as shown by Panel C
843 of Figure 4. These imply that news on future technological improvement has a persistent
844 negative impact on capital misallocation.³⁶ To quantify the importance of news shocks to
845 fluctuations in capital misallocation, Panel D plots the shares of forecast error variance of
846 $DISP$ to ε_2 at different horizons. Clearly, both ε_2 and $\tilde{\varepsilon}_1$, which may entail news about
847 technological innovations, explain a substantial fraction of fluctuations in the measured

³⁵We also set the 2,3 element of the long run matrix to zero. However, this additional restriction is imposed to separate $\tilde{\varepsilon}_2$ and $\tilde{\varepsilon}_3$ and does not influence $\tilde{\varepsilon}_1$.

³⁶We also estimate the three-variable system using TFP adjusted for capital utilization, as measured by Fernald (2009). The responses of $DISP$ to these shocks are barely affected. The details are available upon request.

848 capital misallocation at business cycle frequencies. Specifically, under both restrictions
849 news shocks account for about forty (sixty) percent of forecast error variance in the
850 measured capital misallocation four (eight) quarters ahead.

851 In summary, our empirical evidence suggests that: (1) on average, financially con-
852 strained firms are more productive than unconstrained ones in terms of revenue-based
853 capital productivity; (2) the relative capital productivity of the financially constrained
854 to the unconstrained is countercyclical; and (3) news shocks are an important driving
855 force for the countercyclical relative capital productivity. All the evidence is in line with
856 our theory.

857 7 Conclusion

858 This paper explores the role of financial frictions on capital allocation in business cycles.
859 We show analytically that variations in financial frictions in response to news about fu-
860 ture technology can trigger aggregate TFP fluctuations before the actual technological
861 change is realized. The endogenous fluctuations in TFP, furthermore, lead to a posi-
862 tive comovement among macro variables. When calibrated to the U.S. data, the model
863 economy indicates a quantitatively sizable contribution of financial frictions to aggregate
864 TFP fluctuations. On the empirical ground, using the COMPUSTAT dataset, we find a
865 significant countercyclical pattern for the degree of capital misallocation, which we mea-
866 sure by the relative capital productivity of financially constrained to unconstrained firms.
867 Moreover, our structural VAR analysis reveals that news shock has a significantly nega-
868 tive impact on the measured capital misallocation and can explain a substantial fraction
869 of its fluctuations over business cycle frequencies. Therefore, this paper suggests that
870 from both theoretical and empirical perspectives, financial frictions on capital allocation
871 may serve as an important transmission mechanism of aggregate TFP fluctuations.

872 We view our work as a first step towards understanding the role of financial frictions
873 on capital allocation in TFP fluctuations over business cycles. The model developed
874 here has abstracted from a number of important issues. For example, an entry and
875 exit decision à la Hopenhayn (1992) can be introduced to explore the effects of financial
876 frictions on aggregate TFP via endogenous changes in the share of firms being financial
877 constrained. A more important issue, perhaps, is individual firm dynamics and its
878 interaction with frictions on capital allocation, on which we are entirely silent. Therefore,
879 it would be interesting to introduce long-term financial contracts in future work. Another

880 important direction is to extend our empirical analysis to the census data. Based on
881 the much more representative sample, we would be able to provide a more accurate
882 quantitative assessment of our theory.

883 **References**

- 884 [1] Auray, S., P. Gomme, S. Guo, 2012. Norminal Rigidities, Monetary Policy and Pigou
885 Cycles, working paper, Concordia University.
- 886 [2] Almeida, H., M. Campello, M. Weisbach, 2004. The Cash Flow Sensitivity of Cash, Jour-
887 nal of Finance, 4, 1777-1804.
- 888 [3] Arellano, C., Y. Bai, P. Kehoe, 2011. Financial Markets and Fluctuations in Uncertainty,
889 working paper, University of Minnesota.
- 890 [4] Beaudry, P., F. Portier, 2004. An Exploration into Pigou's Theory of Cycles, Journal of
891 Monetary Economics, 51, 1183-1216.
- 892 [5] Beaudry, P., F. Portier, 2006. Stock Prices, News and Economic Fluctuations, American
893 Economic Review, 96, 1293-1307.
- 894 [6] Beaudry, P. and F. Portier, 2007. When can Changes in Expectations case Business Cycle
895 Fluctuations in Neo-classical Setting?, Journal of Economic Theory, 135, 458-477.
- 896 [7] Bernanke, B. M. Gertler and S. Gilchrist, 1999. The Financial Accelerator in A Quanti-
897 tative Business Cycle Framework, in Handbook of Macroeconomics.
- 898 [8] Buera, F. J. and Y. Shin, 2008. Financial Frictions and the Persistence of History: A
899 Quantitative Exploration, working paper, University of California at Los Angeles.
- 900 [9] Carpenter, R. and B. Petersen, 2002. Capital Market Imperfections, High-Tech Invest-
901 ment, and New Equity Financing, The Economic Journal 112 (477), 54-72.
- 902 [10] Christiano, L. J., M. Eichenbaum, C. L. Evans, 2005. Nominal Rigidities and the Dynamic
903 Effect of a Shock to Monetary Policy" The Journal of Political Economy, 113, 1-45.
- 904 [11] Christiano, L., C. Ilut, R. Motto and M. Rostagno, 2010. Monetary Policy and Stock
905 Market Booms", in Macroeconomic Challenges: The Decade Ahead, Federal Reserve Bank
906 of Kansas City, Policy Symposium, Jackson Hole, Wyoming.
- 907 [12] Christiano, L. R. Motto and M. Rostagno, 2010. Financial Factors in Business Cycles",
908 working paper, Northwestern University.
- 909 [13] Covas, F., W. J. Den Haan. 2011. "The Cyclical Behavior of Debt and Equity Finance."
910 American Economic Review, 101(2): 877-99.
- 911 [14] Danthine, J.-P., J.B. Donaldson, T. Johnsen, 1998. Productivity Growth, Consumer Con-
912 fidence and the Business Cycle, European Economic Review, 42, 1113-1140.
- 913 [15] Eisfeldt, A., A. Rampini, 2006. Capital Reallocation and Liquidity, Journal of Monetary
914 Economics, 119, 899-927.

- 915 [16] Erosa, A., A., Hidalgo Cabrillana 2007. On Finance as a Theory of TFP, Cross-Industry
916 Productivity Differences, and Economic Rents,” *International Economic Review*, 49, 437-
917 473.
- 918 [17] Fernald, J., 2009. A Quarterly Utilization-Adjusted Series on Total Factor Productivity,
919 working paper, Federal Reserve Bank of San Francisco.
- 920 [18] Foster, L., J. Haltiwanger, C. Syverson, 2008. Reallocation, Firm Turnover and Efficiency:
921 Selection on Productivity or Profitability, *American Economic Review*, 98, 394-425.
- 922 [19] Gertler, M., S. Gilchrist, 1994. Monetary Policy, Business Cycles, and the Behavior of
923 Small Manufacturing Firms, *The Quarterly Journal of Economics*, 109, 309-340.
- 924 [20] Gilchrist, S., M. Saito, 2008. Expectations, Asset Prices, and Monetary Policy: The Role
925 of Learning, NBER Chapters, in: *Asset Prices and Monetary Policy*, 45-102, National
926 Bureau of Economic Research, Inc
- 927 [21] Gourio, F., 2007. Labor leverage, Firm Heterogeneous Sensitivities to the Business Cycle,
928 and the Cross-Section of Returns, working paper, Boston University
- 929 [22] Greenwood, J., Z. Hercowitz, G. Hoffman, 1988. Investment, Capacity Utilization and
930 the Real Business Cycle, *American Economic Review*, 78, 402-417.
- 931 [23] Guner, N., G. Ventura, Y. Xu, 2008. Macroeconomic Implications of Size Dependent
932 Policies, *Review of Economic Dynamics*, 721-744.
- 933 [24] Hadlock, C., J. Pierce, 2009. New evidence on measuring financial constraints: Moving
934 beyond the KZ index, *Review of Financial Studies*, 23, 1909-1940.
- 935 [25] Hsieh, C.T., P.J. Klenow. 2009. Misallocation and Manufacturing TFP in China and
936 India, *The Quarterly Journal of Economics*, 124, 1403-1448.
- 937 [26] Hopenhayn, H., 1992. Entry, Exit, and Firm Dynamics in Long Run Equilibrium, *Econo-*
938 *metrica*, 60, 1127-1150.
- 939 [27] İmrohoroglu, A., Ş. Tüzel, 2010. Firm Level Productivity, Risk and Return, working
940 paper, University of Southern California.
- 941 [28] Jermann, U., V. Quadrini, 2007. Stock Market Boom and the Productivity Gains of the
942 1990s”, *Journal of Monetary Economics*, 54, 413-432.
- 943 [29] Jermann, U., V. Quadrini, 2012. Macroeconomic Effects of Financial Shocks” *American*
944 *Economic Review*, 102, 238-71.
- 945 [30] Jermann, U., V. Quadrini, 2011. International Recessions, working paper, University of
946 Southern California.
- 947 [31] Jaimovich, N., S. Rebelo, 2009. Can News about the Future Drive the Business Cycle,
948 *American Economic Review*, 99, 1097-1118.
- 949 [32] Kabayashi, K., T. Nakajima, M. Inaba, 2012. Collateral Constraint and News-Driven
950 Cycles”, forthcoming, *Macroeconomic Dynamics*.
- 951 [33] Kaplan, S, L. Zingales, 1997. Do Investment-cash Flow Sensitivities Provide Useful Mea-
952 sures of Financial Constraints?, *Quarterly Journal of Economics*, 112, 169-215.

- 953 [34] Khan, A., J. Thomas, 2010. Credit Shocks and Aggregate Fluctuations in an Economy
954 with Production Heterogeneity, NBER working paper, No. 17311.
- 955 [35] Kehrig, M., 2010. The Cyclicity of Productivity Dispersion, working paper, University
956 of Texas at Austin.
- 957 [36] King, R., C. Plosser, S. Rebelo, 1988. Production, Growth and Business Cycles: I, The
958 Basic Neoclassical Model, *Journal of Monetary Economics*, 21, 195-232.
- 959 [37] Levinsohn, J., A. Petrin 2003. Estimating Production Functions using Inputs to Control
960 for Unobservables”, *Review of Economic Studies*, 70, 317-341.
- 961 [38] Lucas, J. R., 1978. On the Size Distribution of Business Firm, *The Bell Journal of Eco-*
962 *nomics*, 9, 508-523.
- 963 [39] Olley, G.S, A. Pakes, 1996. The Dynamics of Productivity in the Telecommunications
964 Equipment Industry, *Econometrica*, 64, 1263-97.
- 965 [40] Opler, T., L. Pinkowitz, R. Stulz, R. Williamson, 1999. The Determinants and Implications
966 of Corporate Cash Holdings, *Journal of Financial Economics*, 52, 3-46.
- 967 [41] Justiniano, A., G. Primiceri, A. Tambalotti 2010. Investment Shocks and Business Cycles,
968 *Journal of Monetary Economics*, 57, 132-145
- 969 [42] Restuccia, D., R. Rogerson, 2008. Policy Distortions and Aggregate Productivity with
970 Heterogeneous Plants, *Review of Economic Dynamics*, 11, 707-720.
- 971 [43] Schmitt-Grohé, S., M. Uribe, 2008. What’s News in Business Cycles,” NBER working
972 paper No. 14215.
- 973 [44] Shourideh, A., A. Zetlin-Jones. 2011. External Financing and the Role of Financial Fric-
974 tions over Business Cycles: Measurement and Theory, University of Minnesota, mimeo
- 975 [45] Smets, F., R. Wouters, 2007. Shocks and Frictions in US Business Cycles: A Bayesian
976 Approach, *American Economic Review*, 97, 586–606.
- 977 [46] Uhlig, H., 1999. A Toolkit for Analyzing Nonlinear Dynamic Stochastic Models Easily, in
978 *Computational Methods for the Study of Dynamic Economies*, ed. by R. Marimon and
979 A. Scott, 30-61 Oxford, Oxford University Press.
- 980 [47] Whited, T., G. Wu, 2006. Financial Constraints Risk, *Review of Financial Studies*, 19,
981 531-555.

Table 1. Parameter Values for the Benchmark Economy

Symb.	Definition	Value	Symb.	Definition	Value
Demographics			Technology		
n	Population growth rate	0.015	α	Capital share	0.33
Preference			κ	Capital Adjustment Cost	2.5
β	Disc. factor for the household	0.979	g_y	Growth rate of output p.c.	0.018
β^u	Disc. factor for type- u entrepr.	0.979	ϕ	Project Survival Probability	0.90
β^c	Disc. factor for type- c entrepr.	0.745	δ	Depreciation rate for capital	0.04
ψ	Disutility parameter for leisure	1.93	χ^c	Type- c project-specific Tech.	1.34
σ	Relative risk aversion coefficient	1	χ^u	Type- u project-specific Tech.	1
ν	Inverse of Frisch elasticity	0.4	μ	Elasticity of substitution	0.85
Market			ρ	Autocorrelation coefficient	0.95
η	Fraction of type- c entrepr.	0.25	σ_ϵ^Z	Std. Dev. of News Innovation	0.008

984 Table 2. Summary Statistics of the Estimated KP Ratio

	mean	median	min	max	std. dev.
985 SA Index	1.44	1.40	1.15	1.80	0.064
Firm Size	1.36	1.33	1.10	1.71	0.062

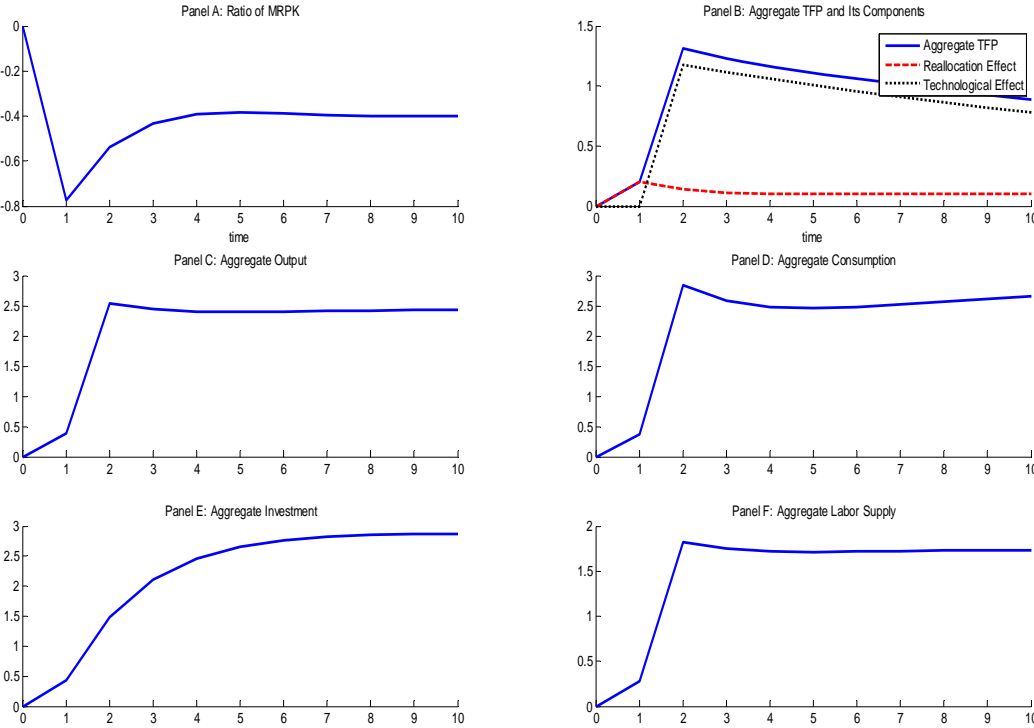
986 Note: this table provides summary statistics of the estimated KP ratio of constrained to
 987 unconstrained firms. SA index and firm size refer to sorting firms by the SA index and one-year
 988 lagged book assets, respectively. Each statistics is calculated using time-series of estimated rel-
 989 ative capital productivity of constrained to unconstrained firms under the empirical strategies
 990 in Section.6.1.3 between 1975 and 2010. The standard deviation in the table is the time-series
 991 mean of the standard deviation of estimator between 1975 and 2010.

992 Table 3. Correlation of the Estimated KP Ratio with Real GDP under Various
 993 Classification Schemes

Correlation with GDP	
SA Index	-0.655 (0.0000)
Firm Size	-0.697 (0.0000)
994 WW Index	-0.533 (0.0008)
Bond Rating	-0.444 (0.0067)
Payout Ratio	-0.412 (0.0125)
KZ index	-0.021 (0.9021)

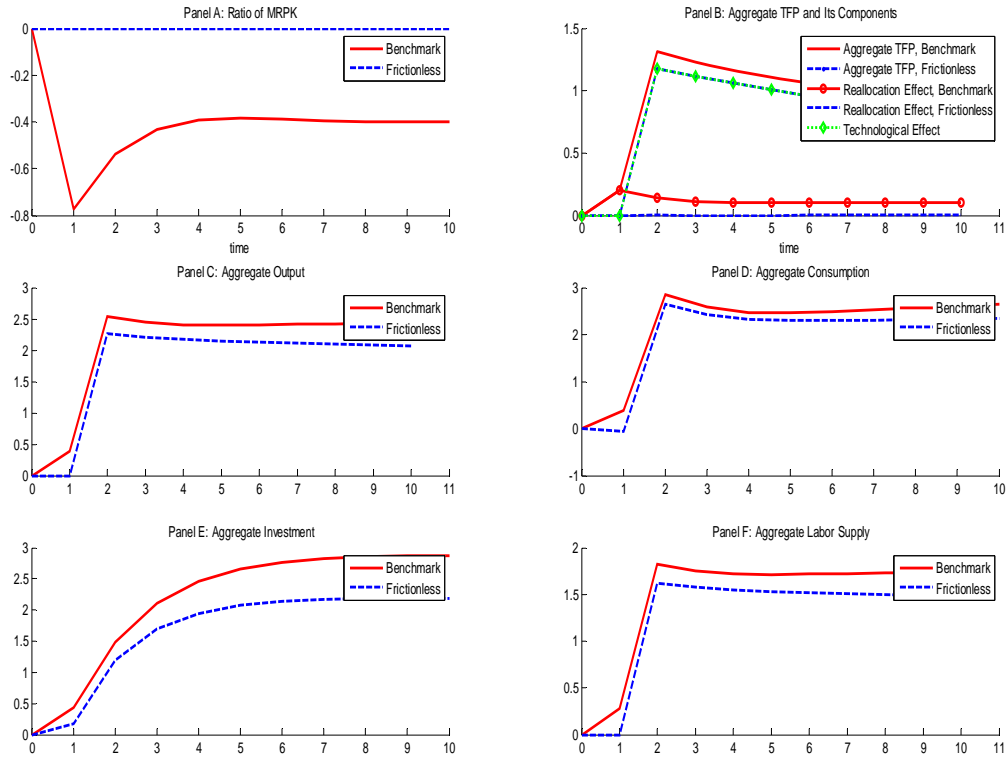
995 Note: This table presents correlation coefficients between GDP and estimated relative pro-
 996 ductivity of constrained to constrained firms, both detrended using HP filter. For Size-Age
 997 Index, Whited-Wu (2006) index and Kaplan-Zingales (1997) index, firms with financial con-
 998 straint measures below and above the top 25 percentiles are categorized as unconstrained and
 999 constrained; For firm assets, constrained and unconstrained subsamples comprises firms with
 1000 assets above and below the bottom 25 percentiles. For bond ratings, constrained subsample
 1001 comprises unrated firms that have positive debt, and unconstrained subsample comprise the
 1002 rest (including firms with zero debt and no debt rating. For payout ratio, the constrained and
 1003 unconstrained subsamples comprise firms with payout ratio below and above sample median)).
 1004 The numbers in the parentheses are the p -values for testing the hypothesis of no correlation.

Figure 1. Impulse Responses to News Shocks on Aggregate Technology in the Benchmark Model



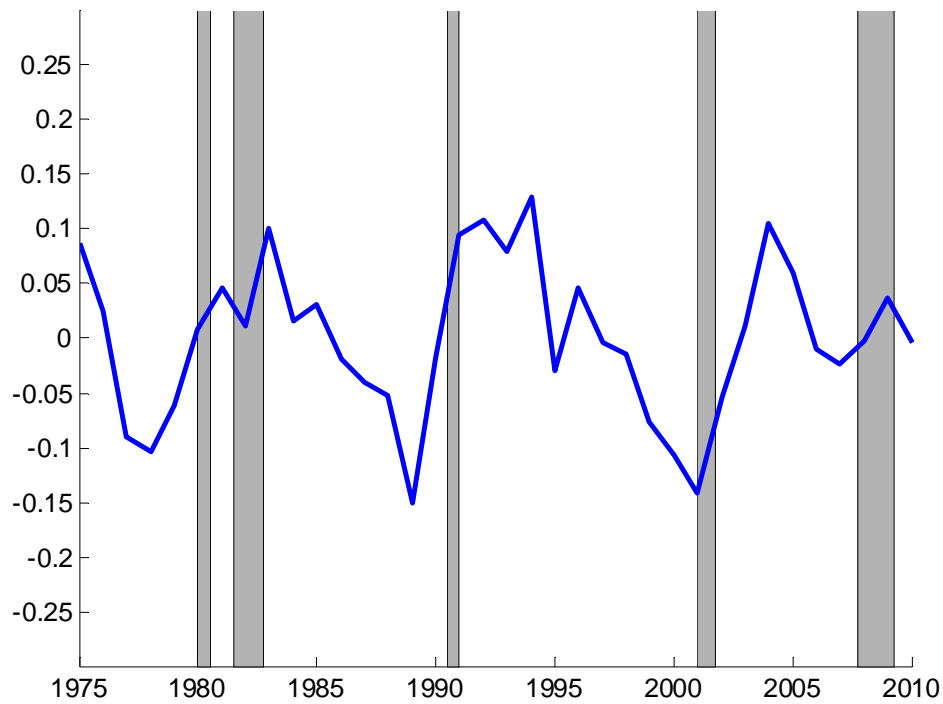
Note: The vertical axes denote percentage deviation from steady state.

Figure 2. Impulse Responses to News Shocks on Aggregate Technology in the Model without Financial Frictions



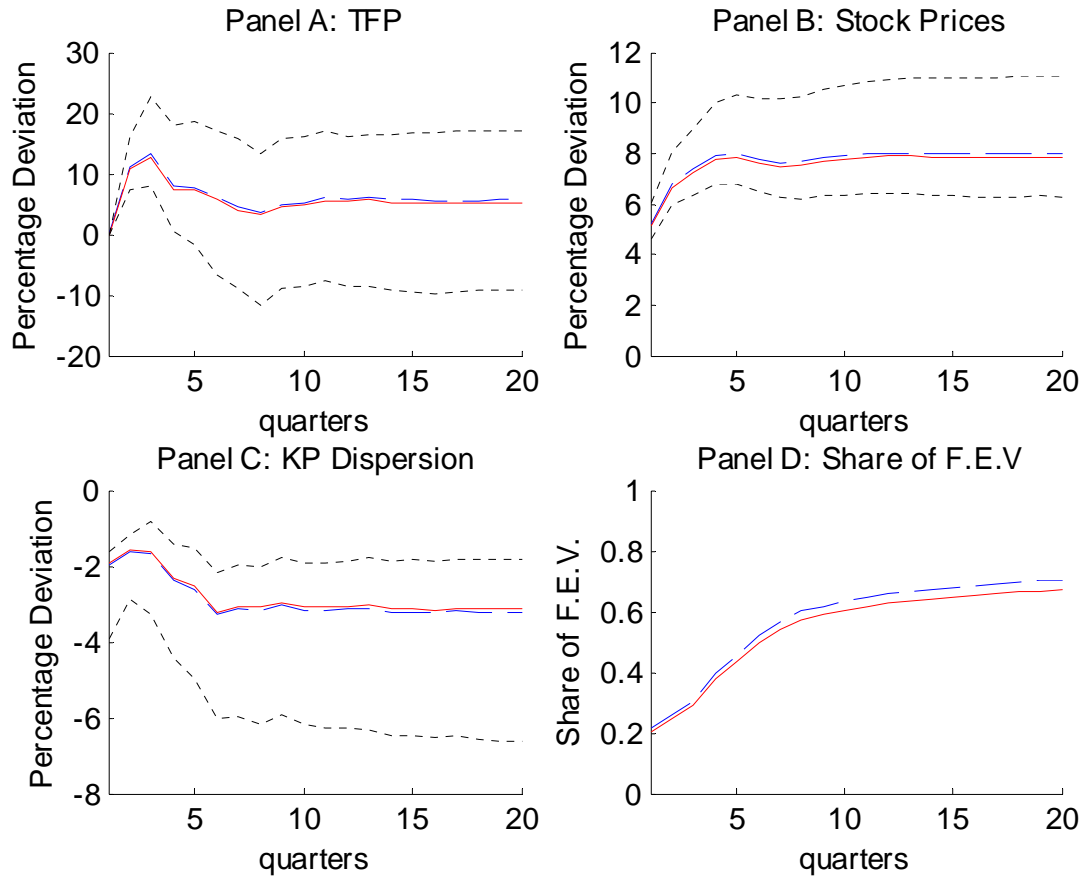
Note: The vertical axes denote percentage deviation from steady state. This figure compares the impulse responses to news shocks under the two economies. The solid lines are the impulse responses in the benchmark economy, while the dash lines are the impulse responses in an economy without financial frictions.

Figure 3. The HP Filtered Estimated Capital Productivity Dispersion over U.S. Business Cycles



Note: The capital productivity dispersion is measured by the estimated b from (34), using the Size-Age index as the sorting scheme. The NBER recessions are highlighted with the shaded bar. See the online Technical Appendix for Data Sources.

Figure 4. Empirical Impulse Responses to Shocks $\tilde{\varepsilon}_1$ and ε_2 in the (TFP, SP, DISP) VAR



Note: In Panel A-C of this figure, the bold line represents the point estimate of the responses to a unit ε_2 shock (the shock that does not have instantaneous impact on TFP in the short run restriction). The dash line represents the point estimates of the responses to a unit shock to $\tilde{\varepsilon}_1$ (the shock that has a permanent impact on TFP in the long-run restriction). Both identifications are done in the trivariate system (VAR in difference, five lags). The horizontal axes refer to forecast horizons. The unit of the vertical axis is percentage deviation from the situation without shocks. Dotted lines represent the \pm one standard deviation confidence band from 2000 biased-corrected bootstrap replications of the VAR with respect to a unit ε_2 shock. In Panel D, the bold (dash) line represents the share of forecast variance of DISP attributable to shock to ε_2 ($\tilde{\varepsilon}_1$) in the (TFP, SP, DISP) VAR in difference with five lags. The horizontal axes refer to forecast horizons.